

ABN 12 003 135 680 141 - 151 Fairfield Road Guildford NSW 2161 PO Box 460 Fairfield NSW 2165 Telephone: 61 2 9892 3888 Fax: 61 2 9892 2399

19 August 2015

The Manager Companies Announcement Office ASX Limited 20 Bridge Street SYDNEY NSW 2000

Dear Sir

# Re: Preliminary Final Report Appendix 4Eand Annual Accounts including performance guidance for 2016

The Directors are pleased to announce the audited results for the year ended 30 June 2015 the details of which are included in the attached Appendix 4E - Preliminary Final Report.

The audited results are in line with our announcement 31 July 2015.

Yours faithfully

**Peter Gill** 

**Company Secretary** 

# **Appendix 4E**

# Preliminary Final Report Year ending 30 June 2015

Name of entity	Supply Network Limited
ABN	12 003 135 680

1. Details of reporting period

Financial year ended	30 June 2015
Previous corresponding period	30 June 2014

# 2. Results for announcement to the market

				\$'000
Revenue from ordinary activities	up	5.1%	to	85,393
Profit from ordinary activities after income tax	down	4.5%	to	5,730
Net profit for the period attributable to members	down	4.5%	to	5,730

Dividends	Amount per Security	Franked amount per security
Final dividend	5.00 ¢	5.00¢
Previous corresponding period	5.00 ¢	5.00¢
Interim dividend	4.00 €	4.00¢
Previous corresponding period	4.00 €	4.00€
Record date for determining entitlements to dividend	11 Septe	ember 2015

# Brief explanation of any of the figures reported above

Refer to attached Chairman's and Managing Director's Report and financial statements

# 3. Statement of Comprehensive Income

Refer to attached statement of profit or loss and other comprehensive income

# 4. Statement of Financial Position

Refer to attached balance sheet

# 5. Statement of Cash Flows

Refer to attached statement of cash flows

# 6. Statement of Changes in Equity

Refer to attached statement of changes in equity

### 7. Details of Dividends

	Amount per Security	Franked amount per security
Final dividend –payable 30 September 2015	5.00¢	5.00¢
Previous corresponding period	5.00¢	5.00¢
Amount per security of foreign sourced dividend	Nil	-
Interim dividend – paid 31 March 2015	4.00¢	4.00¢
Previous corresponding period	4.00€	4.00¢
Amount per security of foreign sourced dividend	Nil	-
Final dividend June 2014 - paid 30 September 2014	5.00¢	5.00¢
Previous corresponding period	4.50¢	4.50¢
Amount per security of foreign sourced dividend	Nil	-

The Directors have declared a fully franked final dividend of 5.00 cents per share (requiring \$2,038,000) payable 30 September 2015 to shareholders registered on 11 September 2015

A fully franked interim dividend of 4.00 cents per share amounting to \$1,396,000 was paid on 31 March 2015

A fully franked final dividend for June 2014 of 5.00 cents per share amounting to \$1,709,000 was paid on 30 September 2014

# 8. Dividend Reinvestment Plans

Supply Network Limited Dividend Reinvestment Plans will not operate in respect of the final dividend payable 30 September 2015

9. Net tangible asset backing

	<b>Current Period</b>	Previous corresponding period
Net tangible asset backing per ordinary security	65.7¢	64.6¢

# 10. Details of entities over which control has been gained or lost during period

Nil

# 11. Details of associate and joint venture entities

Nil

# 12. Any other significant information needed by an investor to make an informed assessment of the entity's financial performance and financial position

Refer to attached Chairman's and Managing Director's report and financial statements

# 13. Foreign entities

Not applicable

# 14. Commentary on results for period

Earnings per security and nature of any dilution aspects						
	<b>Current Period</b>	Previous corresponding period				
Basic earnings per share	16.16¢	17.55¢				
Diluted earnings per share	16.16¢	17.55¢				

Refer to attached financial statements

# Returns to shareholders including distributions and buy backs

Refer to attached financial statements

# Significant features of operating performance

Refer to attached Chairman's and Managing Director's Report and financial statements

# The results of segments

Refer to Note 26 Segment Information in the attached financial statements

# Discussion of trends in performance

Refer to attached Chairman's and Managing Director's Report

Any other factors which have affected the result in the period or which are likely to affect results in the future including those where the effects could not be quantified

None

# 15. Statement in relation to accounts this report is based on

This report is based on accounts that have been audited and are not subject to dispute or qualification

# **Signature**

Date

19 August 2015

Name

Peter Gill

**Position** 

**Company Secretary** 



# ABN 12 003 135 680

# **ANNUAL ACCOUNTS**

# **30 JUNE 2015**

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### **CORPORATE INFORMATION**

### **Directors**

G J Forsyth (Chairman) G D H Stewart (Managing Director)

P W McKenzie P W Gill

# **Company Secretary**

P W Gill

# **Registered Office**

151 Fairfield Road Guildford NSW 2161

Telephone 02 9892 3888 Facsimile 02 9892 2399 F-mail admin@supply

E-mail admin@supplynetwork.com.au

### **Corporate Governance Statement**

The Corporate Governance Statement can be found at http://www.supplynetwork.com.au/governance.htm

### **Internet Address**

www.supplynetwork.com.au

### **Auditors**

HLB Mann Judd (NSW Partnership)

### **Bankers**

ANZ Banking Group Limited

### **Solicitors**

**Bartier Perry** 

### **Share Registry**

Computershare Investor Services Pty Limited Level 3, 60 Carrington Street

Sydney NSW 2000

Enquiries (within Australia) 1300 850 505 Enquiries (outside Australia) 61 3 9415 4000 Facsimile 61 3 9473 2500

# **Stock Exchange Listing**

Supply Network Limited (ASX code SNL) shares are quoted on the Australian Securities Exchange.

### CHAIRMAN'S AND MANAGING DIRECTOR'S REPORT FOR THE YEAR ENDED 30 JUNE 2015

The Board is pleased to report another record sales performance for the year to June 2015. Revenue of \$85.3m was up 5.1%, which is commendable in an economy undergoing significant structural adjustment. Earnings Before Interest and Tax (EBIT) was down 4.9% to \$8.4m and Net Profit After Tax (NPAT) was down 4.5% to \$5.7m, mainly due to a small decline in gross margin and costs associated with medium to long term growth initiatives.

We would like to acknowledge the efforts of our committed management and staff, who continue to effectively execute our organic growth strategy.

### **Review of Operations**

We outlined last year that we expected our growth in the bus market to slow and we have actually ended the year with slightly lower revenue from this segment. This drop in revenue was partly the result of changing contract circumstances for a number of major customers and partly price reductions across many products, somewhat offset by similar cost reductions from our major supply partners. Notwithstanding a difficult year in the bus segment, we continue to improve and successfully sell what we believe are industry leading solutions that allow our clients to operate and compete effectively in their challenging contract environment.

Our strong focus on growth in the truck market has benefited from an expanded branch network and a strong product development program. We now regard the breadth of our product range across most truck makes and models as a true competitive advantage for the independent fleets and workshops and we have maintained strong sales momentum to these customer segments.

Sales growth for the year was particularly strong in the New Zealand business where our Dunedin branch on the South Island has made a strong start since opening early in the 2015 financial year.

Results from the Australian business were more subdued and varied across the States. Newer regional branches have continued to develop well and we are pleased with the strong performance of Toowoomba since opening in October 2014. We also completed a smooth relocation of the existing Perth branch to an adjacent, larger building in June 2015. This will give our main Western Australian branch room to grow and the new site offers better access for trucks.

The most significant expansion project of the year has been preparations for the relocation of the Sydney branch and National Distribution Centre to purpose built adjacent sites in the Quarry, Pemulwuy. Although weather has delayed construction, both buildings are nearing completion and the new Sydney branch is scheduled to open in early November. The much larger task of relocating the distribution centre will run progressively from November and we expect the new DC to be in full operation by early February. In conjunction with this relocation we are undertaking a major upgrade of our IT network and systems to improve productivity and business continuity. All projects are expected to be finalised on time and within budgeted expenditure.

These major projects will result in a step change to our business and our cost base. Critical operations had become constrained by overloaded infrastructure and over the next six months we will lay the foundations for further business development and a safer, more efficient work environment that will underpin our ongoing organic growth strategy.

Continued weakness of the Australian dollar has again put pressure on margins and management is pursuing opportunities to minimise any short term negative impact on profitability. The strength of the New Zealand currency over the past year has had a positive effect on Group results.

Slower revenue growth and a review of our stock management systems have resulted in reduced inventory and significantly improved cash flow for the 2015 year. Inventory levels have now reached the expected low and we envisage a gradual increase along historical lines over the course of this year.

# CHAIRMAN'S AND MANAGING DIRECTOR'S REPORT FOR THE YEAR ENDED 30 JUNE 2015 (continued)

### **Capital Management**

In March 2015 Directors declared a fully franked special dividend of 25 cents per share. The Dividend Reinvestment Plan operated for this special dividend and it was partially underwritten. The special dividend initiative was well supported by existing and new shareholders and the Board achieved its objectives of distributing a significant part of the Company's retained earnings to shareholders, increasing the number of shareholders and creating more liquidity in the market.

Ordinary dividends per share for the year are steady on last year, however, with the increased number of shares on issue the total value of dividends paid has increased. The final dividend of 5 cents delivers an increase in total value of dividends paid of 19% when compared with the final dividend for 2014, and the DRP will not operate for this payment.

### The Future

Although the results for 2015 are below the target rate in our current 3-Year Plan, the Board is confident the goals we have set remain achievable over a 3-4 year time frame.

The main focus for the first half of 2016 is a seamless relocation of the Sydney operations to their new sites and extensive planning has been undertaken to minimise business disruption.

Our recent sales focus in target niche segments of the truck market has been successful and we continue to see new opportunities in the bus market.

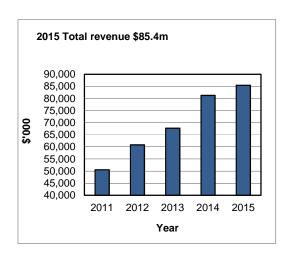
We also remain committed to broadening our product range and strengthening our branch network, with new locations under consideration in both Australia and New Zealand.

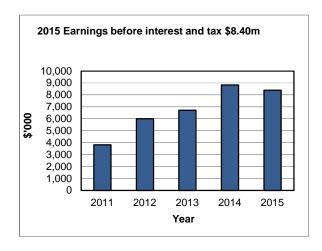
In the year ahead our market is expected to remain challenging but we are focused on achieving steady growth and revenue of around \$90m. During the 2016 financial year we will incur one-off costs of around \$0.5m as a direct consequence of the relocations in Sydney. We will also incur around \$0.9m of the expected ongoing \$1.3m increase in annual operating costs as a consequence of the relocations in Sydney and Perth. These cost increases will be offset progressively by continued growth in revenue and underlying profitability and we anticipate full year EBIT of around \$7.5m.

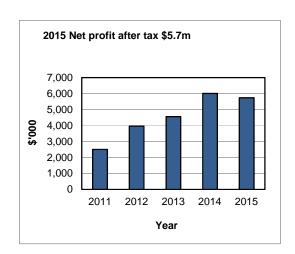
In the 2-3 years following the Sydney relocations we expect to restore EBIT margin to our target level of 10% on a higher revenue base, having established the opportunity to continue organic growth over the next decade and pursue other development projects for the Group.

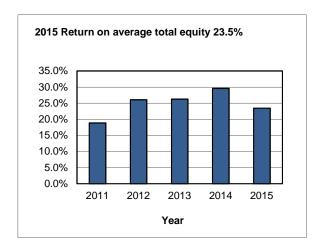
Subject to any material changes in circumstances, Directors expect to maintain ordinary dividends over the next 12 months at the same rate as over the past year.

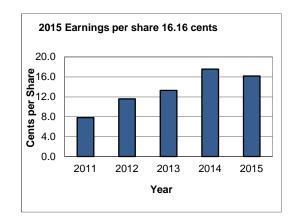
# **Performance Highlights**

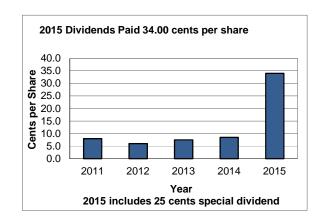












### DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2015

The Directors of Supply Network Limited (the company) submit their report on the consolidated entity (the Group) consisting of Supply Network Limited and the entities it controlled at the end of, or during, the financial year ended 30 June 2015.

### **Directors**

The names of the company's directors in office during the financial year and until the date of this report are as follows. Directors were in office for this entire period unless otherwise stated.

G J Forsyth (Chairman)

G D H Stewart (Managing Director)

. .

P W McKenzie

P W Gill

### **Principal Activities**

The principal activity of the Group during the financial year was the provision of after market parts to the commercial vehicle industry.

#### Results

The net profit of the Group after providing for income tax for the financial year was \$5.73m (2014: \$6.00m).

### **Earnings per Share**

Basic and diluted earnings per share for the financial year are 16.16 cents per share (2014: 17.55 cents).

### **Dividends**

Dividends paid or declared for payment are as follows:	\$000
Final dividend for 2014 of 5.00 cents per share paid 30 September 2014	1,709
Interim dividend for 2015 of 4.00 cents per share paid 31 March 2015	1,396
Special dividend for 2015 of 25.00 cents per share paid 21 May 2015	8,884
Final dividend for 2015 of 5.00 cents per share declared 31 July 2015	
and payable 30 September 2015	2,038

### **Review of Operations**

Group sales revenue for the year was \$85.3m, an increase of 5.1% when compared to last year.

Sales revenue in the Australian operation increased by 3.0% and in the New Zealand operation sales increased by 11.5% in NZ\$ terms.

Earnings before interest and tax for the year were \$8.4m, a decrease of 4.9% on last year.

Profit after income tax for the year was \$5.7m, a decrease of 4.5% on last year.

During the year we continued to experience strong competition in some key market segments, which impacted on sales growth and margins in those segments.

Operating costs have also increased as a result of branch relocations to larger facilities, Brisbane late last financial year and Perth in May 2015, and the opening of two new branches early in the financial year, in Dunedin and Toowoomba. The cost increases from the development and expansion of the branch network have impacted on the results for the year.

# DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2015 (continued)

### **Review of Operations (continued)**

Group cash flows from operating activities were \$7.7m compared to \$1.0m last year. The decline in inventories was a major contributor to the increase in cash flows from operating activities.

During the year total dividends of 34 cents per share were paid which included a one off special dividend of 25 cents per share. The Dividend Reinvestment Plan (DRP) operated throughout the year with the DRP shortfall in respect of the special dividend being partially underwritten. The operation of the DRP resulted in the issue of a further 6.57m shares and an increase in contributed equity of \$11.4m.

Net assets of the group are \$26.8m (June 2014: \$22.1m) and net tangible asset backing is 65.7 cents per share (June 2014: 64.6 cents).

There were no significant additional long term borrowings during the year and gearing has declined to 14.7% (June 2014: 18.8%).

The Directors have declared a fully franked final dividend of 5.0 cents per share payable on 30 September 2015 to shareholders registered on 11 September 2015. The Dividend Reinvestment Plan will not operate in respect of the final dividend.

Further information on Review of Operations is detailed in the Chairman's and Managing Director's Report.

### Significant Changes in the State of Affairs

There were no significant changes in the state of affairs of the Group during the financial year not otherwise disclosed in this report or the consolidated financial statements.

# Significant Events after Balance Date

No other matter or circumstance has arisen since the end of the financial year which is not otherwise dealt with in this report or in the consolidated financial statements that has significantly affected or may significantly affect the operations of the Group, the result of those operations or the state of affairs of the Group in subsequent financial years.

### **Likely Developments and Expected Results**

The Directors forecast sales revenue growth for the Group of at least 5% in 2015/16. Management plans for the year focus on organic growth opportunities in the existing business units. Continued expansion of the product range and branch network are the primary considerations in our three year outlook.

# **Share Options - Unissued shares**

As at the date of this report, there were no unissued ordinary shares under options. No options for shares were issued during the year.

### Information on Directors

# Gregory James Forsyth - Chairman

Appointed Chairman of the Board on 17 March 2010. Non-executive Director since 25 January 2006. Chairman of the Audit Committee and a member of the Remuneration Committee. He has over 29 years experience in financial markets specialising in Australian listed equities.

# DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2015 (continued)

### Peter William McKenzie

Appointed to the Board on 1 July 2006 as Non-executive Director. Chairman of the Remuneration Committee and a member of the Audit Committee. He holds a Masters Degree in Business Administration, has over 19 years experience in the transport industry, is the Chief Executive of a family owned bus business and operates a consultancy practice providing advice to clients primarily in the transport industry.

### Geoffrey David Huston Stewart - Managing Director

Appointed Chief Executive Officer in November 1999 and Managing Director in November 2000. He has a Bachelor of Engineering (Mechanical) from the University of Sydney, an MBA from Macquarie University and over 26 years experience in the road transport industry.

### Peter William Gill

Appointed to the Board on 1 May 2008 as Finance Director. He has been the Senior Finance Executive and Company Secretary since April 1995. He is a Chartered Accountant with a Bachelor of Business degree and has over 35 years experience in accounting and finance in both professional and commercial fields.

### **Directors' Meetings**

The number of meetings of the Board of Directors and of Board Committees held during the year and the number of meetings attended by each director was as follows:

	Directors	Directors Meetings		mmittee	Remuneration Committee	
	Number eligible to attend	Number attended	Number eligible to attend	Number attended	Number eligible to attend	Number attended
G J Forsyth	12	12	2	2	3	3
P W McKenzie	12	12	2	2	3	3
G D H Stewart	12	12 12	-	-	-	-
P W Gill	12	12	-	-	-	-

# **Directors' Interests**

At the date of this report the interest of each director in the shares of the company are:

- (a) G J Forsyth holds 41,200 ordinary shares of the company and is deemed to have a relevant interest in shares held by Odalisque Pty Ltd (626,635 shares).
- (b) P W McKenzie is deemed to have a relevant interest in shares held by PW & LJ McKenzie Superannuation Fund, a substantial shareholder (4,473,359 shares).
- (c) G D H Stewart is deemed to have a relevant interest in shares held by Boboco Pty Limited (955,947) and D G Stewart (440,886 shares).
- (d) P W Gill holds 178,460 ordinary shares of the company and is deemed to have a relevant interest in shares held by Viewbar Pty Limited (420,025 shares).

# **Indemnification of Directors**

During the financial year the company paid an insurance premium insuring the directors and officers of the company and any related body corporate against a liability incurred as such a director or officer, to the extent permitted by the Corporations Act 2001. The company has not otherwise, during or since the financial year, indemnified or agreed to indemnify an officer of the company or any related body corporate against a liability incurred as such an officer. The contract of insurance prohibits the disclosure of the amount of the premium.

# DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2015 (continued)

### **Company Secretary**

Peter William Gill has been the Company Secretary and Senior Finance Executive of Supply Network Limited for over 20 years and is a Chartered Accountant.

# **Environmental Regulation and Performance**

The Group's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a State or Territory.

# Remuneration Report

The report outlines the remuneration arrangements in place for Directors and Executives of the Supply Network Limited Group.

The information provided in this Remuneration Report has been audited as required by section 308 (3C) of the Corporations Act 2001.

### Remuneration Committee

The Remuneration Committee is responsible for making recommendations to the Board on remuneration policies and packages applicable to the directors and senior executives of the Group.

The broad remuneration policy is to ensure the remuneration package of directors and senior executives properly reflects the person's duties and responsibilities and that remuneration is competitive in attracting, retaining and motivating people.

The Remuneration Committee assesses the appropriateness of the amount of remuneration of directors and senior executives on an annual basis by reference to relevant employment market survey data.

### Non-executive director compensation

The Board seeks to set aggregate compensation at a level which would enable the company to attract and retain suitably qualified directors at a cost which is acceptable to shareholders.

Non-executive Directors receive an annual fee for being a director of the company with no provision for retirement benefits. These fees are determined by reference to industry standards taking into account the company's relative size. No additional payments are made for serving on Board Committees and no performance related compensation or equity incentives are offered.

The present maximum aggregate sum for non-executive directors is \$200,000. This amount was approved by shareholders at the 2002 Annual General Meeting.

The compensation of non-executive directors for the period ending 30 June 2015 is detailed in Table 1 below.

# DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2015 (continued)

### Executive director and senior executives compensation

The company aims to reward its executives (Managing Director and Finance Director) with a level of compensation commensurate with their position and responsibilities within the company, to link reward with performance of the company and to ensure total compensation is competitive by market standards.

Compensation consists of the following two elements:

- fixed compensation and
- variable compensation short-term incentive

The Board has not used equity-based compensation for executives during the financial year and has no plans to introduce it.

### Fixed Compensation

The level of fixed compensation is set to provide a level of compensation that is both appropriate to the position and competitive in the market place. Executives' fixed compensation is reviewed annually by the Remuneration Committee using relevant employment market survey data as a guide.

Executives are given the scope to tailor their fixed compensation package in a variety of forms including salary, non-monetary benefits and superannuation.

# Variable Compensation - Short Term Incentive

The objective of the short-term incentive is to link the group's performance and operational targets with the compensation of the executives. The short-term incentive is cash based and provides senior executives with the opportunity to earn incentives based on a percentage of fixed annual compensation.

The short-term incentive payable to executives is determined by the Board having regard to the performance of the company and the executive for the relevant year based on qualitative and/or quantitative factors including total shareholder return, return on average equity, return on investment and other business objectives. These factors were chosen as they focused on shareholder wealth and sustainable growth.

The cost of these incentives is deducted from the financial results before determining the performance rewards.

On an annual basis after completion of the audit of the group results the short-term incentives are approved by the Remuneration Committee.

# Relationship between Remuneration Policies and Group Performance

The tables below set out summary information about the Group's earnings and movements in shareholder wealth for the five years to 30 June 2015. The Board is of the opinion that these results can be attributed, in part, to the remuneration policies and is satisfied with the overall trend in shareholder wealth over the past five years.

	2015	2014	2013	2012	2011
Total Revenue \$	85.3m	81.2m	67.7m	60.8m	50.6m
Net Profit after tax \$	5.7m	6.0m	4.5m	3.9m	2.5m
Share price year-end	\$2.05	\$2.30	\$1.30	\$0.995	\$0.57
Dividends paid cents per share	34.0*	8.50	7.50	6.00	8.00*

<sup>\* 2015</sup> include 25 cents per share special dividend and 2011 include 4 cents per share special dividend.

# DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2015 (continued)

### **Employment contracts**

All Supply Network Limited executives are employed under contracts with the following common terms and conditions

- No fixed terms.
- Either party may terminate the contract by giving 6 months notice in writing.
- The company may terminate the contract at any time without notice for Causes as defined.
- Termination benefits of 6 months remuneration are payable, in addition to 6 months notice, where the company terminates the contract for other than Causes as defined.

Individual contracts for key management personnel include:

- G D H Stewart fixed compensation package of \$377,562 from 1 July 2015 plus a short-term incentive of up to 33% of the package.
- P W Gill fixed compensation package of \$334,381 from 1 July 2015 plus a short-term incentive of up to 25% of the package.

### Key Management Personnel

Details of key management personnel are as follows:

### **Directors**

G J Forsyth Chairman (non-executive)
P W McKenzie Director (non-executive)
G D H Stewart Managing Director (executive)

P W Gill Finance Director and Company Secretary (executive)

# Compensation of Key Management Personnel

Table 1: Compensation of Key Management Personnel for the year ended 30 June 2015

	Short Term		Other Long Term Benefits	Post-Em	ployment	Share Based Payment	Total	Total Performance Related
Salary, Fees & Leave	Bonus Payable	Non Monetary	Long Service Leave	Super- annuation	Retirement Benefits	Options Granted		
\$	\$	\$	\$	\$	\$	\$	\$	%
78,805 54,820	-	-	-	7,487 5,208	-	-	86,292 60,028	-
339,705 272,783	95,843 64,304	24 000	11,064	35,000 35,000	-	-	481,612	19.9 15.8
212,103	04,304	24,000	11,203	35,000	-	-	407,290	15.6
746,113	160,147	24,000	22,267	82,695	-	-	1,035,222	15.50
	930,260		22,267	82	,695	-	1,035,222	15.50

Directors
G J Forsyth
P W McKenzie
G D H Stewart
P W Gill

Total

# DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2015 (continued)

Table 2: Compensation of Key Management Personnel for the year ended 30 June 2014

	Short Term	1	Other Long Term Benefits	Post-Em	nployment	Share Based Payment	Total	Total Performance Related
Salary, Fees & Leave	Bonus Payable	Non Monetary	Long Service Leave	Super- annuation	Retirement Benefits	Options Granted		
\$	\$	\$	\$	\$	\$	\$	\$	%
74,515 51,835 321,773 254,807	- - 113,022 75,830	- - - 24,000	- 10,101 10,282	6,893 4,795 25,000 25,000	- - -	- - -	81,408 56,630 469,896 389,919	- - 24.1 19.4
702,930	188,852	24,000	20,383	61,688	-	-	997,853	18.9
	915,782		20,383	61	,688	-	997,853	18.9

Directors
G J Forsyth
P W McKenzie
G D H Stewart
P W Gill

Total

### Rounding

The amounts contained in the directors' report and in the financial report have been rounded to the nearest \$1,000 (where rounding is applicable) under the option available to the company under ASIC Class Order 98/100. The company is an entity to which the Class Order applies.

### **Auditors' Independence Declaration**

A copy of the Auditors' Independence declaration for the year ended 30 June 2015 is set out on page 12.

### **Non-Audit Services**

There were no non-audit services provided during the year to the entity by its auditors, HLB Mann Judd (NSW Partnership).

Signed in accordance with a resolution of directors.

G J Forsyth

Director Sydney, NSW 19 August 2015



### **AUDITOR'S INDEPENDENCE DECLARATION**

### To the Directors of Supply Network Limited

As lead auditor for the audit of the consolidated financial report of Supply Network Limited for the year ended 30 June 2015 I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- (a) the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- any applicable code of professional conduct in relation to the audit. (b)

This declaration is in relation to Supply Network Limited and the entities it controlled during the year.

Sydney, NSW 19 August 2015 S Grivas **Partner** 

5 Cia

# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2015

		Consolidated		
	Notes	2015	2014	
		\$000	\$000	
Revenue	3	85,332	81,216	
Finance revenue	3	45	14	
Other income		16	6	
Changes in inventories of finished goods		(48,376)	(45,843)	
Employee benefits expense		(16,239)	(15,289)	
Depreciation and amortisation		(821)	(787)	
Other expenses	3	(12,219)	(10,473)	
Finance costs	3	(295)	(308)	
Profit before income tax		8,145	8,536	
Income tax expense	4	(2,415)	(2,536)	
Profit after income tax		5,730	6,000	
Profit attributable to members of the parent		5,730	6,000	
Other comprehensive income				
Items that may be reclassified subsequently to profit or loss				
Adjustment on translation of foreign controlled entity				
net of tax	16	(415)	480	
Total other comprehensive income/(loss) after income tax		(415)	480	
Total comprehensive income for the year		5.045	0.400	
attributable to members of the parent	_	5,315	6,480	
Basic and diluted earnings per share (cents per share)	18	16.16	17.55	
Dividends per share (cents per share)	17	34.00	8.50	

The above statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.

# **BALANCE SHEET** AT 30 JUNE 2015

		Consolidated	
		2015	2014
	Notes	\$000	\$000
ASSETS			
Current assets			
Cash and cash equivalents	5	5,519	159
Trade and other receivables	6	9,827	9,051
Inventories	7	25,806	27,817
Other current assets	8	56	103
Total current assets		41,208	37,130
Non-current assets			
Plant and equipment	9	3,528	2,863
Deferred tax assets	4	1,727	1,373
Total non-current assets		5,255	4,236
TOTAL ASSETS		46,463	41,366
LIABILITIES			
Current liabilities			
Trade and other payables	10	13,161	12,536
Interest bearing loans and borrowings	11	384	387
Income tax payable	12	706	889
Provisions	13	1,307	635
Derivatives	14	3	4
Total current liabilities		15,561	14,451
Non-current liabilities			
Interest bearing loans and borrowings	11	3,540	3,773
Provisions	13	590	1,073
Total non-current liabilities		4,130	4,846
TOTAL LIABILITIES		19,691	19,297
NET ASSETS		26,772	22,069
EQUITY			
Contributed equity	15	21,075	9,698
Reserves	16	172	587
Retained earnings		5,525	11,784
TOTAL EQUITY		26,772	22,069

The above balance sheet should be read in conjunction with the accompanying notes.

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2015

		Contributed Equity	Exchange Translation Reserve	Retained Earnings	Total
	Note	\$000	\$000	\$000	\$000
Consolidated					
Balance at 1 July 2013		9,698	107	8,690	18,495
Total comprehensive income for the year		-	480	6,000	6,480
Transactions with owners in their capacity as owners					
Dividends provided for or paid	17	-	-	(2,906)	(2,906)
Balance at 30 June 2014		9,698	587	11,784	22,069
Total comprehensive income for the year		-	(415)	5,730	5,315
Transactions with owners in their capacity as owners					
Dividends provided for or paid	17	-	-	(11,989)	(11,989)
Contribution of equity net of transaction costs and tax	15	11,377	-	-	11,377
Balance at 30 June 2015		21,075	172	5,525	26,772

The above statement of changes in equity should be read in conjunction with the accompanying notes.

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2015

		Consolidated	
	Notes	2015	2014
Cook flows from an evention and initial		\$000	\$000
Cash flows from operating activities		Inflows	s/(Outflows)
Receipts from customers		93,659	88,046
Payments to suppliers and employees		(82,815)	(84,092)
Interest received		38	14
Interest paid		(299)	(302)
Income tax paid		(2,887)	(2,656)
Net cash flows from (used in) operating activities	23(a)	7,696	1,010
Cash flows from investing activities			
Purchase of plant and equipment		(1,476)	(729)
Proceeds from sale of plant and equipment		-	11
Net cash flows from (used in) investing activities		(1,476)	(718)
Cash flows from financing activities			
Proceeds from borrowings		176	1,000
Repayment of borrowings		(384)	(206)
Proceeds from share issue		11,342	-
Dividends paid		(11,989)	(2,906)
Net cash flows from (used in) financing activities		(855)	(2,112)
Net increase (decrease) in cash and cash equivalents		5,365	(1,820)
Cash and cash equivalents at beginning of year Exchange rate adjustment to balances held in foreign		159	1,911
currencies		(5)	68
Cash and cash equivalents at end of year	5	5,519	159

The above statement of cash flows should be read in conjunction with the accompanying notes.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015

### 1. Corporate information

The consolidated financial statements of Supply Network Limited (the company) for the year ended 30 June 2015 were authorised for issue in accordance with a resolution of the directors on 19 August 2015.

Supply Network Limited is a company limited by shares, incorporated and domiciled in Australia, and whose shares are publicly traded on the Australian Securities Exchange.

The nature of the operations and principal activities of the Group are described in the Directors' report.

### 2. Summary of significant accounting policies

### (a) Basis of accounting

These general-purpose financial statements have been prepared in accordance with the requirements of the Corporations Act 2001 and Australian Accounting Standards. These financial statements have also been prepared on a historical cost basis, except for selected financial assets and liabilities, which have been measured at fair value. The Group is a for profit entity for financial reporting purposes under Australian Accounting Standards.

The financial statements are presented in Australian dollars and all values are rounded to the nearest thousand dollars (\$'000) unless otherwise stated, under the option available to the company under ASIC Class Order 98/100. The company is an entity to which the class order applies.

### (b) Statement of compliance

The consolidated financial statements of Supply Network Limited also comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

### (c) Basis of consolidation

The consolidated financial statements comprise the financial statements of Supply Network Limited and the subsidiaries it controlled at the end of or during the financial year (the Group).

The financial statements of the subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies.

In preparing the consolidated financial statements, all inter-company balances and transactions, income and expenses and profits and losses resulting from intra-group transactions have been eliminated in full.

Subsidiaries are fully consolidated from the date on which control is transferred to the Group and cease to be consolidated from the date on which control is transferred out of the Group.

### (d) Significant accounting judgements, estimates and assumptions

### (i) Significant accounting judgements

In the process of applying the Group's accounting policies, management has not made any significant judgements, apart from those involving estimates.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

### 2. Summary of significant accounting policies (continued)

### (d) Significant accounting judgements, estimates and assumptions (continued)

### (ii) Significant accounting estimates and assumptions

The carrying amounts of certain assets and liabilities are often determined based on estimates and assumptions of future events. The key estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of certain assets and liabilities within the next annual reporting period are:

### Impairment of assets

The Group determines whether the carrying value of assets is impaired at least on an annual basis, where indicators exist. This requires an estimation of the recoverable amount of the cash generating units to which the assets are allocated.

### Long service leave provision

The liability for long service leave is recognised and measured at the present value of the estimated future cash flows to be made in respect of all employees at balance date. In determining the present value of the liability, attrition rates and pay increases through inflation have been taken into account.

### Obsolete inventory provision

Provision is made for anticipated obsolete and redundant inventories. This requires an estimation to be made based on expected sales volumes and current inventory levels.

# Make good provision

Provision is made for the anticipated costs of future restoration of leased premises. The provision includes future cost estimates to restore the premises to their original condition at the end of the lease terms. The future cost estimates are discounted to their present value.

### (e) Foreign currency transactions

Both the functional and presentation currency of Supply Network Limited and its Australian subsidiaries are Australian dollars (\$). Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

Transactions in foreign currencies are initially recorded in the functional currency by applying the exchange rates ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance date. These differences are included in other comprehensive income.

### **Subsidiary Company**

The functional currency of the foreign operation, Multispares N.Z. Limited, is New Zealand dollars (NZ\$).

As at the reporting date the assets and liabilities of the foreign subsidiary are translated into the presentation currency of Supply Network Limited at the exchange rate ruling at the balance sheet date and its profit or loss is translated at the weighted average exchange rate for the year.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the date of the initial transaction.

Non-monetary items that are measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

### 2. Summary of significant accounting policies (continued)

### (e) Foreign currency transactions (continued)

The exchange differences arising on the translation are taken directly to a separate component of equity.

On disposal of a foreign entity, the deferred cumulative amount recognised in equity relating to that particular foreign operation is recognised in profit or loss.

### (f) Cash and cash equivalents

Cash and short-term deposits in the Balance Sheet comprise cash at bank and in hand and short term deposits with an original maturity of three months or less.

For the purpose of the Statement of Cash Flows, cash and cash equivalents consists of cash and cash equivalents as defined above, net of outstanding bank overdrafts.

### (g) Trade and other receivables

Trade receivables, which generally have 30 day terms, are recognised and carried at original invoice amount less an allowance for any uncollectible amounts.

An allowance for impairment is made when there is objective evidence that the Group will not be able to collect the debts. Bad debts are written-off when identified.

### (h) Inventories

Inventories including finished goods and stocks in transit are valued at the lower of cost and net realisable value.

Cost incurred in bringing each product to its present location and condition is accounted for as follows:

Finished Goods – weighted average cost into store.

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs necessary to make the sale.

Obsolete and redundant inventories are provided for as appropriate.

### (i) Leases

The determination of whether an arrangement is or contains a lease is based on the substance of an arrangement and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

# Group as a lessee

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised as an expense in profit or loss.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

### 2. Summary of significant accounting policies (continued)

# (i) Leases (continued)

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term.

There were no finance leases during the year.

Operating lease payments are recognised as an expense in profit or loss on a straight-line basis over the lease term. Lease incentives are recognised in profit or loss as an integral part of the total lease expense.

### (j) Plant and equipment

Plant and equipment is stated at cost less accumulated depreciation and any accumulated impairment losses.

Depreciation is calculated on a straight line over the estimated useful life of the asset as follows:

Plant and equipment

2-10 years

The assets' residual values, useful lives and amortisation methods are reviewed and if appropriate revised at each financial year-end.

An item of plant and equipment is derecognised upon disposal or when no further future economic benefits are expected from its use or disposal.

Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset was derecognised.

Capital works in progress are stated at cost and not depreciated until assets are in use.

### (k) Derivative financial instruments

The Group uses derivative financial instruments such as foreign currency contracts to hedge its risks associated with foreign currency fluctuations. Such derivative financial instruments are stated at market value. None of the forward exchange contracts qualify for hedge accounting and all gains or losses arising from changes in the fair value are charged directly in profit or loss.

The fair value of forward exchange contracts is calculated by reference to current exchange rates for contracts with similar maturity profiles.

### (I) Trade and other payables

Trade payables and other payables are carried at amortised cost and represent liabilities for goods and services provided to the Group prior to the end of the financial year that are unpaid and arise when the Group becomes obliged to make future payments in respect of the purchase of these goods and services. The amounts are unsecured, non-interest bearing and are usually paid within 30-60 days of recognition.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

### 2. Summary of significant accounting policies (continued)

### (m) Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

When the Group expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is included in profit or loss net of any reimbursement.

Provisions are measured at present value of management's best estimate of the expenditure required to settle the present obligation at the balance sheet date.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects the risks specific to the liability.

When discounting is used, the increase in the provision due to the passage of time is recognised in finance costs.

### (n) Employee leave benefits

### (i) Wages, salaries, annual leave and sick leave

Liabilities for wages and salaries, including non-monetary benefits, annual leave and accumulating sick leave expected to be settled within 12 months of the reporting date are recognised in other payables in respect of employees' services up to the reporting date. They are measured at the amounts expected to be paid when the liabilities are settled. Liabilities for non-accumulating sick leave are recognised when the leave is taken and are measured at the rates paid or payable.

### (ii) Long service leave

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures, and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currencies that match, as closely as possible, the estimated future cash outflows.

### (o) Post-employment benefits

Contributions are made to employee superannuation funds and are charged against profit or loss when incurred (refer note 22).

# (p) Contributed equity

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

### 2. Summary of significant accounting policies (continued)

### (q) Interest bearing liabilities

All loans and borrowings are initially recognised at the fair value of the consideration received less directly attributable transaction costs.

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the effective interest method.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

### (r) Impairment of assets

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of its fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets and the asset's value in use cannot be estimated to be close to its fair value. When the carrying amount of an asset or cash-generating unit exceeds its recoverable amount, the asset or cash-generating unit is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Impairment losses relating to continuing operations are recognised in those expense categories consistent with the function of the impaired asset unless the asset is carried at revalued amount (in which case the impairment loss is treated as a revaluation decrease).

An assessment is also made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in profit or loss unless the asset is carried at revalued amount, in which case the reversal is treated as a revaluation increase. After such a reversal the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

### (s) Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

### (i) Sale of goods

Revenue is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer and the costs incurred or to be incurred in respect of the transaction can be measured reliably. Risks and rewards of ownership are considered passed to the buyer at the time of delivery of the goods to the customer.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

### 2. Summary of significant accounting policies (continued)

### (s) Revenue recognition (continued)

### (ii) Interest income

Revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

### (t) Borrowing costs

Borrowing costs are recognised as an expense in the period in which they are incurred.

### (u) Income tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at balance sheet date.

Deferred income tax is provided on all temporary differences at the balance date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognised for all temporary differences except:

- when the deferred income tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and that, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; or
- when the taxable temporary difference is associated with investments in subsidiaries, associates or interests in joint ventures, and the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets are recognised for all deductible temporary differences, carry-forward of unused tax assets and unused losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carry-forward of unused tax credits and unused tax losses can be utilised, except:

- when the deferred income tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; or
- when the deductible temporary difference is associated with investments in subsidiaries, associates or interests in joint ventures, in which case a deferred tax asset is only recognised to the extent that it is probable that the temporary difference will reverse in the foreseeable future and taxable profit will be available against which the temporary difference can be utilised.

The carrying amount of deferred income tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted at the balance sheet date.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

### 2. Summary of significant accounting policies (continued)

### (u) Income tax (continued)

Income tax relating to items recognised directly in equity is recognised in equity and not in profit or loss.

Deferred tax assets and deferred tax liabilities are offset only if a legally enforceable right exists to set off current tax liabilities and the deferred tax assets and liabilities relate to the same taxable entity and the same taxation authority.

The tax consolidated current tax expense and other deferred tax assets are required to be allocated to the members of the tax-consolidated group. The Group uses a group allocation method for this purpose where the allocated current tax payable, current tax loss, deferred tax assets and other tax credits for each member of the tax consolidated group is determined as if the company is a standalone taxpayer but modified as necessary to recognise membership of a tax consolidated group. Recognition of amounts allocated to members of the tax-consolidated group has regard to the tax consolidated group's future tax profits.

### (v) Other taxes

Revenues, expenses and assets are recognised net of the amount of GST except:

 when the GST incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and receivables and payables, which are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet.

Cash flows are included in the statement of cash flows on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the taxation authority, are classified as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the taxation authority.

### (w) Earnings per share

Basic earnings per share is calculated as net profit attributable to members of the parent, adjusted to exclude any costs of servicing equity (other than dividends) divided by the weighted average number of ordinary shares, adjusted for any bonus element.

Diluted earnings per share is calculated as net profit attributable to members of the parent, adjusted for:

- cost of servicing equity (other than dividends)
- the after tax effect of dividends and interest associated with dilutive potential ordinary shares that have been recognised as expenses; and
- other non-discretionary changes in revenues or expenses during the period that would result from the dilution of potential ordinary shares;

divided by the weighted average number of ordinary shares and dilutive potential ordinary shares, adjusted for any bonus element.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

# 2. Summary of significant accounting policies (continued)

# (x) New Accounting standards and interpretations

Certain new accounting standards and interpretations have been published that are not mandatory for the 30 June 2015 reporting period. The Group's assessment of the impact of these new standards and interpretations is they will result in no significant changes to the amounts recognised or matters disclosed in the Group's financial statements. AASB 15 Revenue from Contracts with Customers is not operative until 1<sup>st</sup> January 2018, and the potential impacts have not yet been determined.

		Consolidated	
		2015	2014
3.	Revenues and expenses	\$000	\$000
	Revenue and expenses from continuing operations		
(a)	Revenue		
	Sale of goods	85,332	81,216
(b)	Finance revenue		
	Bank interest	45	14
(c)	Other expenses		
	Bad and doubtful debts – trade receivables Freight and cartage expenses Operating lease expense Other	(182) (1,241) (3,290) (6,685) (11,398)	(122) (1,278) (2,909) (6,164) (10,473)
(d)	Finance costs Bank loans and overdrafts Other finance costs	(267) (28) (295)	(280) (28) (308)
4.	Income tax		
(a)	Income tax expense		
	The major components of income tax expense are:		
	Current income tax Current income tax charge	2,769	2,775
	Deferred income tax Relating to origination and reversal of temporary differences	(354)	(239)
	Income tax expense	2,415	2,536

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

		Consolidated	
		2015 \$000	2014 \$000
4.	Income tax (continued)		
(b)	Reconciliation of prima facie tax payable to income tax expense		
	Profit before income tax	8,145	8,536
	At the Group's income tax rate of 30% (2014:30%) Effect of different tax rates of subsidiary Other amounts which are not deductible (assessable)	2,444 (44)	2,561 (38)
	for income tax purposes	15	13
	Income tax expense	2,415	2,536
(c)	Deferred tax assets		
	Depreciation differences Doubtful debts	333 63	235 50
	Employee benefits	661	599
	Stock obsolescence	444	350
	Other	226	139
		1,727	1,373

### (d) Tax consolidation

Supply Network Limited and its wholly owned Australian entities elected to form a tax consolidated group from 1 July 2003. The accounting policy in relation to this legislation is set out in note 2(u).

The members of the tax consolidated group have entered into a tax sharing agreement which, in the opinion of the directors, would limit the joint and several liabilities of the wholly-owned entities for future income taxes of the tax consolidated group in the case of a default by the head entity, Supply Network Limited. At balance date the possibility of default is remote.

For the current year the entities have decided to enter into a tax funding agreement under which the funding amounts are based on the amounts of current tax expense allocated to the subsidiary and recognised by it in accordance with the accounting policy. The funding amounts are recognised as an increase/decrease in the subsidiaries' inter-company accounts with the tax consolidated group head company. The amounts receivable/payable under the tax funding agreement are due upon receipt of the funding advice from the head entity, which is issued as soon as practicable after the end of each financial year. The head entity may also require payment of interim funding amounts to assist with its obligations to pay tax instalments. The funding amounts are recognised in the current inter-company receivables or payables.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

		Cons	olidated
		2015	2014
		\$000	\$000
5.	Cash and cash equivalents		
	Cash at bank and in hand	5,519	159
		5,519	159

Cash at bank earns interest at floating rates based on daily bank deposit rates. The carrying amounts of cash and cash equivalents represent fair value.

Short-term deposits are made for varying periods of between one day and three months, depending on the immediate cash requirements of the Group, and earn interest at the respective short-term deposit rates.

		Consolidated	
		2015	2014
		\$000	\$000
6.	Trade and other receivables		
	Current		
	Trade receivables (i)	9,984	9,210
	Allowance for impairment loss	(213)	(169)
		9,771	9,041
	Other receivables	<sup>´</sup> 56	10
		9,827	9,051
	Ageing of trade receivables not impaired		_
	Not overdue	9,430	8,701
	61-90 days past due	308	326
	91 days and above past due	33	14
	or days and above past ado	9,771	9,041
	Ageing of trade receivables impaired	·	-,-
	Ageing of trade receivables impaired		
	Not overdue	56	22
	61-90 days past due impaired	51	16
	91 days and above past due	106	131
		213	169
	Total trade receivables	9,984	9,210
	Movements in allowance for impairment loss		
	Opening balance	169	146
	Additions during the year	154	63
	Amounts written off during the year	(109)	(42)
	Exchange difference	(1)	2
	Closing balance	213	169

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

# 6. Trade and other receivables (continued)

- (i) Trade receivables are non-interest bearing and generally on 30 day terms. As at 30 June 2015 trade receivables of \$341,000 (2014: \$340,000) were past due and not impaired. These relate to independent customers for whom there is no recent history of default. An allowance for impairment loss is made when there is objective evidence that a trade receivable is impaired. The Group has retention of title clause over goods sold until payment is received. Refer note 11(ii) regarding security pledged.
- (ii) Information regarding the effective interest rate and the credit risk of current receivables is disclosed in note 27.

		Consolidated	
		2015 \$000	2014 \$000
7.	Inventories		
	Finished goods at lower of cost or net realisable value Stock in transit - finished goods at cost Total inventories at lower of cost and net realisable value	21,883 3,923 25,806	23,894 3,923 27,817
8.	Other current assets		
	Prepayments	56	103
9.	Plant and equipment		
	Plant and equipment at cost Opening balance Additions Capital works in progress Disposals Exchange difference Closing balance	7,553 819 721 (266) (74) 8,753	6,840 771 - (168) 110 7,553
	Accumulated depreciation Opening balance Depreciation for the year Disposals Exchange difference Closing balance	4,690 821 (250) (36) 5,225	4,021 787 (151) 33 4,690
	Total plant and equipment	3,528	2,863
10.	Trade and other payables		
	Trade payables and accruals	13,161	12,536

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

			Consolidated	
			2015 \$000	2014 \$000
11.	Interest bearing loans and borrowings			
	Current	Maturity		
	Bank loans-instalments due within 12 months	2015 -2019	384	387
			384	387
	Non-current			
	Bank loans (i)	2015-2019	3,540	3,773
	.,	_	3,540	3,773
	Total interest bearing loans and borrowings	_	3,924	4,160

### (i) Bank loans comprises:

Fixed rate interest only loans of \$2,871,000 (2014: \$2,622,000), with interest rates of 5.5% to 7.7% (2014: 6:00% to 7.1%) maturing August 2016, January 2017 and October 2017 (2014: July 2015, August 2015, December 2016 and January 2017).

Variable rate principal and interest loan of \$1,053,000 (2014: \$1,538,000), with an interest rate of 4.1% (2014: 4.7% to 6.2%) maturing in June 2018 and March 2019 (2014: September 2015 and March 2019), repayable by quarterly instalments.

- (ii) Bank loans and overdrafts are secured by fixed and floating charges over the assets of Supply Network Limited and controlled entities. Bank overdrafts have no specific term and are subject to annual review. Interest rates on overdrafts are variable and during the year the average interest rate was 8.7% (2014: 8.8%).
- (iii) Bank loan agreements require certain financial ratios to be maintained

Australian loan agreement requires:

Consolidated borrowing base ratio as defined not to exceed 50% of eligible stock plus eligible debtors. Consolidated debt to EBITDA does not exceed 2.5 to 1.

Consolidated EBITDA to interest expense ratio of not less than 2 to 1.

The Group complied with these ratios during the year.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

			Consolidated	
			2015 \$000	2014 \$000
12.	Income tax payable			
	Current year income tax payable		706	889
			Consoli	idated
13.	Provisions	Long Service Leave \$000	Lease make good \$000	Total \$000
	At 1 July 2014	879 111	829 63	1,708 174
	Arising during the year Utilised	-	(22)	(22)
	Exchange difference	-	(1)	(1)
	Discount rate adjustment	8	30	38
	At 30 June 2015	998	899	1,897
	Current 2015	745	562	1,307
	Non-current 2015	253	337	590
		998	899	1,897
	Current 2014	635	-	635
	Non-current 2014	244	829	1,073
		879	829	1,708

# Lease make good provision

In accordance with its lease agreements, the Group must restore the leased premises to their original condition at the end of the lease term. An equivalent liability is recognised under AASB 137 *Provisions, Contingent Liabilities and Contingent Assets.* Lease make good due within 12 months shown as current.

		Cons	Consolidated	
		2015	2014	
		\$000	\$000	
14.	Derivatives			
	Current liabilities			
	Net forward currency contracts	3	4	

# Instrument used by the Group

Derivative financial instruments are used by the Group in the normal course of business in order to hedge exposure to fluctuations in foreign exchange rates for certain inventory purchases, undertaken in foreign currencies. The Group's policy is and has been throughout the period that no trading in financial instruments is undertaken (refer note 27(b)).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

Consolidated 2015 2014 \$000 \$000

## 15. Contributed equity

## (a) Issued and paid up capital

40,761,484 ordinary shares fully paid (2014: 34,187,229)

**21,075** 9,698

## (b) Movements in Ordinary Shares on Issue

	2015		2014	
	Number of Shares	\$000	Number of Shares	\$000
Balance at beginning of the year Dividend reinvestment plan issue of	34,187,229	9,698	34,187,229	9,698
ordinary shares	6,574,255	11,459	-	-
Transaction costs arising on share issues Deferred tax credit recognised directly in	· · · -	(117)	-	-
equity	-	35	-	-
Balance at end of the year	40,761,484	21,075	34,187,229	9,698

## (c) Share Options

There were no outstanding options over ordinary shares on issue at 30 June 2015 and 30 June 2014.

# (d) Terms and conditions of contributed equity

Ordinary shares have the right to receive dividends as declared and, in the event of winding up the company, to participate in the proceeds from the sale of surplus assets in proportion to the number of, and amounts paid up on, shares held.

Ordinary shares entitle their holder to one vote, either in person or by proxy, at a meeting of the company.

# 16. Exchange Translation Reserve

The Exchange translation reserve is used to record exchange differences arising from the translation of the functional currency (NZ\$) of the foreign subsidiary into the presentation currency (AUD\$) of the consolidated financial statements (refer to Statement of Changes in Equity).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

		2015 \$000	Consolidated 2014 \$000
17.	Dividends paid and proposed on ordinary shares		
(a)	Dividends declared and paid during the year		
	Current year special fully franked dividend (2015: 25.0 cents per share) (2014: 0.00 cents) Current year interim fully franked dividend	8,884	-
	(2015: 4.00 cents per share) (2014: 4.00 cents) Previous year final fully franked dividend	1,396	1,368
	(2014: 5.00 cents per share) (2013: 4.50 cents)	1,709	1,538
	Total dividends paid	11,989	2,906
(b)	Dividends proposed subsequent to 30 June and not recognised as a liability		
	Current year final fully franked dividend (2015: 5.00 cents per share) (2014: 5.00 cents)	2,038	1,709
(c)	Franking credit balance		
	The amount of franking credits available for the subsequent financial year are:		
	Franking account balance as at the end of the financial year at 30% (2014: 30%)	2,378	5,235
	Franking credits that will arise from the payment of income tax	•	,
	payable as at the end of the financial year	2,826	658 5,893
	The amount of franking credits available for the future reporting periods:	2,020	3,093
	Impact of franking account of dividends proposed or declared before the financial report was authorised for issue but not		
	recognised as a distribution to equity holders during the period	(874)	
		1,952	5,160

The tax rate at which paid dividends have been franked is 30% (2014: 30%).

Dividends proposed will be franked at the rate of 30%.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

## 18. Earnings per share

Basic earnings per share amounts are calculated by dividing net profit for the year attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding during the year.

Diluted earnings per share amounts are calculated by dividing the net profit attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on the conversion of all the dilutive potential ordinary shares into ordinary shares. There are no dilutive potential ordinary shares.

The following reflects the income and share data used in the basic and diluted earnings per share computations:

		Consolidated	
		2015 \$000	2014 \$000
	Net profit attributable to ordinary equity holders of the parent	5,730	6,000
	Weighted average number of ordinary shares for basic earnings		No.
	per share	35,448,573	34,187,229
	Basic and diluted earnings per share (cents per share)	16.16	17.55
19.	Commitments		
(a)	Operating lease commitments:		
	not later than one year later than five years	3,748 9,691	2,789 5,106
	later than five years	8,286	1,222
	•	21,725	9,117

Operating leases have been entered into for motor vehicles, office equipment and property. Rental payments on motor vehicles and office equipment are fixed. Rental payments on property are generally fixed, but with inflation escalation clauses. No purchase option exists in relation to operating leases and no operating leases contain restrictions on financing or other leasing activities.

Operating lease commitments include two 15 year property leases for premises in Sydney western suburbs. The current Sydney distribution centre and sales branch will relocate to these premises in the first half of June 2016 financial year.

#### (b) Capital commitments:

Significant capital e	expenditure	contracted for	but not	recognised:	as liabilities	as follows:

Capital works in progress	1,862,908	-
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# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

		Consolidated	
20.	Auditor's compensation	2015 \$	2014 \$
20.	Additor's compensation		
	Amounts received or due and receivable by HLB Mann Judd (NSW Partnership) for:		
	An audit and review of a financial report of the consolidated group	66,200	64,900
	Review of remuneration contracts	-	1,500
	Amounts received or due and receivable by HLB Mann Judd Limited Auckland for:		
	An audit of the financial report of a subsidiary	16,550	15,800
	· ,	82,750	82,200

## 21. Key management personnel

## (a) Compensation of key management personnel

Details of key management personnel are as follows:

**Directors** 

G J Forsyth Chairman (non-executive)
P W McKenzie Director (non-executive)
G D H Stewart Managing Director (executive)

P W Gill Finance Director and Company Secretary (executive)

The remuneration paid or payable to key management personnel of the Group was as follows:

	Consolidated	
	2015 \$	2014 \$
Short-term	930,260	915,782
Post-employment	82,695	61,688
Other long term benefits	22,267	20,383
-	1,035,222	997,853

# (b) Shares issued on exercise of compensation options

There were no shares issued as compensation or on exercise of compensation options during the years ended 30 June 2015 and 30 June 2014.

# (c) Option holdings of key management personnel

There were no options held by key management personnel at 30 June 2015 or 30 June 2014.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

# 21. Key management personnel (continued)

## (d) Shareholdings of key management personnel in ordinary shares of Supply Network Limited

	Balance 1 July 2014 No.	Options Exercised No.	Net Change Other No.	Balance 30 June 2015 No.
Directors				
G J Forsyth	555,736	-	112,099	667,835
P W McKenzie	3,722,470	-	750,889	4,473,359
G D H Stewart	1,162,365	-	234,468	1,396,833
P W Gill	498,027	-	100,458	598,485
	5,938,598	-	1,197,914	7,136,512
	Balance 1 July 2013	Options Exercised	Net Change Other	Balance 30 June 2014
	_			
Directors	No.	No.	No.	No.
<b>Directors</b> G J Forsyth	_			
	No.			No.
G J Forsyth	<b>No.</b> 555,736		No.	<b>No.</b> 555,736
G J Forsyth P W McKenzie	<b>No.</b> 555,736 3,683,936		No.	No. 555,736 3,722,470

## 22. Employee entitlements

# **Superannuation commitments**

The Group makes contributions to superannuation funds on behalf of Australian and participating New Zealand employees. The funds are accumulation funds and provide benefits to employees on retirement, death or disability.

Australian operating companies have a legal obligation to contribute 9.50% (2014: 9.25%) of the employees' ordinary earnings to the funds, with employees contributing various percentages of their gross salary.

The New Zealand operating company has a legal obligation to contribute 3% of participating employees' total earnings to KiwiSaver, with employees contributing various percentages of their gross salary.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

		Cons 2015 \$000	olidated 2014 \$000
23.	Cash Flow Information		
(a)	Reconciliation of net profit after tax to the net cash flows from operations		
	Profit after income tax	5,730	6,000
	Adjustments for non-cash income and expense items		
	Loss on disposal of plant and equipment Depreciation of plant and equipment	16 821	7 787
	Transfers to provisions:		
	Inventory obsolescence Employee entitlements Doubtful debts Lease make good	367 207 43 8	357 301 23 1
	Net exchange differences	(399)	390
	Increase (decrease) in provision for:		
	Income tax payable Deferred taxes	(183) (319)	128 (240)
	Changes in assets and liabilities		
	(Increase) decrease in:		
	Trade and other receivables Inventories Other assets	(820) 1,644 (961)	(661) (7,197) 303
	(Decrease) increase in:		
	Trade and other payables	1,542	811
	Net cash flow from (used in) operating activities	7,696	1,010

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

		Consolidated	
		2015 \$000	2014 \$000
23.	Cash Flow Information (continued)		
(b)	Financing facilities available:		
	At reporting date the following facilities had been negotiated and were available:		
	Total credit facilities	5,819	6,078
	Facilities used at reporting date	(3,924)	(4,160)
	Facilities unused at reporting date	1,895	1,918
	The major facilities are summarised as follows:		
	Bank overdrafts	1,720	1,732
	Facilities used	, -	, -
	Facilities unused at reporting date	1,720	1,732
	Bank loans	4,099	4,346
	Facilities used	(3,924)	(4,160)
	Facilities unused at reporting date	175	186
24.	Parent Entity Information		
	Current assets	4,692	_
	Total assets	26,066	17,399
	Current liabilities	474	683
	Total liabilities	474	683
	Shareholders equity:		
	Issued capital	21,075	9,698
	Retained earnings	4,517	7,018
	-	25,592	16,716
	Profit for the year	9,488	4,897
	Other comprehensive income	-	-
	Total comprehensive income	9,488	4,897

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

#### 25. Deed of Cross Guarantee

Supply Network Limited, Multispares Limited, Globac Limited and Supply Network Services Limited (Closed Group) have entered into a Deed of Cross Guarantee dated 5 June 1992 which provides that all parties to the deed will guarantee to each creditor payment in full of any debt of each company participating in the deed on winding-up of that company. As a result of the Class Order 98/1418 issued by the Australian Securities Commission, Multispares Limited, Globac Limited and Supply Network Services Limited are relieved from the requirement to prepare financial statements.

The Statement of Profit or Loss and Other Comprehensive Income and Balance Sheet of entities included in the class order "Closed Group" are set below.

	Closed Group	
	2015 \$000	2014 \$000
Statement of Profit or Loss and Other Comprehensive		
Income		
Profit before income tax	11,503	7,023
Income tax expense	(1,801)	(1,986)
Profit after income tax	9,702	5,037
Net profit attributable to members of the parent	9,702	5,037
Other comprehensive income	-	-
Total comprehensive income	9,702	5,037
Retained Earnings		
Retained earnings at beginning of the year	7,167	5,036
Profit after income tax	9,702	5,037
Dividends provided for or paid	(11,989)	(2,906)
Retained earnings at end of the year	4,880	7,167

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

			Closed Group
		2015 \$000	2014 \$000
25.	Deed of Cross Guarantee (continued)		
	Balance Sheet		
	ASSETS Current assets Cash and cash equivalents Trade and other receivables Inventories Other current assets	5,000 7,896 19,203 56	54 7,211 21,695 83
	Intercompany Total current assets	40 32,195	34 29,077
	Non-current assets Other financial assets Plant and equipment Deferred tax assets Total non-current assets	6,031 2,805 1,450 10,286	1,031 1,962 1,144 4,137
	TOTAL ASSETS	42,481	33,214
	LIABILITIES Current liabilities Trade and other payables Interest bearing loans and borrowings Income tax payable Provisions Derivatives Total current liabilities	10,891 322 448 1,307 8 12,976	10,373 322 658 635 7 11,995
	Total current naphities	12,970	11,995
	Non-current liabilities Interest bearing loans and borrowings Provisions Total non-current liabilities	2,981 569 3,550	3,303 1,051 4,354
	TOTAL LIABILITIES	16,526	16,349
	NET ASSETS	25,955	16,865
	EQUITY Contributed equity Retained earnings	21,075 4,880	9,698 7,167

25,955

16,865

**TOTAL EQUITY** 

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

# 26. Segment information

The Group operates predominantly in one business segment being the provision of after market parts for the commercial vehicle market.

The Group's geographical segments are determined based on the location of the Group's assets.

Geographical segments	Australia		New Zealand		Eliminations		Consolidated	
	2015	2014	2015	2014	2015	2014	2015	2014
	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000
Revenue								
Sales to customers outside the								
Group	68,743	66,725	16,589	14,491	-	-	85,332	81,216
Other income from outside the								
Group	57 0 540	10	4	10	(C COO)	- (4.500)	61	20
Inter-segment revenues	6,548 75,348	1,422 68,157	54 16,647	87 14,588	(6,602) (6,602)	(1,509) (1,509)	85,393	81,236
Total segment revenues	13,340	00,137	10,047	14,300	(0,002)	(1,509)	65,393	01,230
Results								
Segment results	11,503	7,023	2,190	1,920	(5,548)	(407)	8,145	8,536
3	,	,	·	,	, ,		, , , , , , , , , , , , , , , , , , ,	
Profit before income tax and finance costs 8,395 8,8							8,830	
Finance revenue							45	14
Finance costs							(295)	(308)
Profit before income tax							8,145	8,536
Income tax expense							(2,415) 5,730	(2,536) 6,000
Profit after income tax expense							5,730	6,000
Assets								
Segment assets	42,481	33,213	10,160	9,308	(6,178)	(1,155)	46,463	41,366
- 19	,	,	,	-,	( , ,	( ,,	,	,
Liabilities								
Segment liabilities	16,526	16,349	3,256	3,021	(91)	(73)	19,691	19,297
Other segment information								
Additions to plant and equipment, intangible assets								
and other non-current assets	1,485	613	55	159	-	-	1,540	772
Depreciation	626	621	195	166	_	_	821	787
•	630	592	199	89	_		829	681
Other non-cash expenses	030	592	199	09	-	-	029	001

Segment accounting policies are the same as the Group's policies described in note 2.

During the year, there were no changes in segment accounting policies that had a material effect on the segment information.

The sale of goods between segments is at cost of the item plus a commercial margin.

Revenue is attributed to geographical areas based on location of the assets producing the revenues.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

# 27. Key economic risks

#### Financial risk management

The Group's principal financial instruments, other than derivatives, comprise cash, bank loans and bank overdrafts. The main purpose of these financial instruments is to finance the Group's operations.

The Group has various other financial assets and liabilities such as trade receivables and trade payables, which arise directly from its operations. The Group also enters into derivative transactions, principally forward currency contracts, the purpose of which is to manage the currency risk arising from the Group's operations. It is, and has been throughout the period under review, the Group's policy that no trading in financial instruments shall be undertaken. The main risks arising from the Group's operations are interest rate risk, foreign currency risk, credit risk and liquidity risk. The Group also has to manage its capital. The Board reviews and agrees policies for managing each of these risks and they are summarised below.

# (a) Interest rate risk

The Group is exposed to interest rate risk through financial assets and liabilities. The Group's main interest rate risk arises from long-term borrowings (refer note 11).

The following table summarises interest rate risk for the Group together with effective interest rates as at balance date.

Financial instruments - Contractual maturities	Floating interest rate (i)		Fixed interest rate maturing			Total	Weighted average interest rate	
		1 year or less	1 to 5 years	Over 5 years	_		Floating	Fixed
	\$000	\$000	\$000	\$000	\$000	\$000	%	%
Consolidated 30 June 2015 Financial assets								
Cash	5,519	-	-	-	-	5,519	2.30	-
Trade receivables	-	-	-	-	9,984	9,984	-	-
Forward currency contracts	-	-	-	-	1,698	1,698	-	-
Other receivables					56	56	-	-
	5,519	-	-	-	11,738	17,257		
Financial liabilities								
Trade and other payables	-	-	-	-	13,161	13,161	-	-
Bank loans and overdrafts	1,053	384	2,487	-	-	3,924	5.3	6.5
Forward currency contracts	-	-	-	-	1,701	1,701	-	-
	1,053	384	2,487	-	14,862	18,786	<del>-</del>	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

# 27. Key Economic risks (continued)

# (a) Interest rate risk (continued)

Financial instruments - Contractual maturities	Floating interest rate (i)	interest maturing		Non- Total interest bearing		Weighted average interest rate		
	• • •	1 year or less	1 to 5 years	Over 5 years	-		Floating	Fixed
	\$000	\$000	\$000	\$000	\$000	\$000	%	%
Consolidated 30 June 2014 Financial assets								
Cash	159	_	_	_	_	159	_	_
Receivables	-	_	_	_	9,210	9,210	_	_
Forward currency contracts	-	_	_	_	691	691	-	-
Other receivables	-	-	-	-	10	10	-	-
	159	-	-	-	9,911	10,070	<u>.</u>	
Financial liabilities								
Payables	-	-	-	-	12,536	12,536	-	-
Bank loans and overdrafts	1,375	387	2,398	-	-	4,160	5.2	6.6
Forward currency contracts		-	-	_	695	695	-	-
	1,375	387	2,398	-	13,231	17,391		

 Floating interest rates are the most recently determined rate applicable to the instrument at balance date. Floating rate liabilities and non-interest bearing liabilities have contractual maturities of between 1-5 years.

The Group uses a mix of fixed and variable rate debt.

Fixed interest rate debts are used for long term funding. Amounts and maturity dates of long term funding for interest rate repricing vary depending on the interest rates offered at date of maturity. At balance date maturity dates range from 1-4 years.

Variable rate facilities such as bank overdrafts are used for short term funding and are subject to annual renewal and market fluctuations in interest rates.

Surplus funds are invested with banks in short term call accounts and are subject to market fluctuations in interest rates.

Management have assessed the impact of any changes of effective interest rates and have determined there would be minimal effect on the Group's profit after income tax.

# (b) Foreign exchange risk

The Group is exposed to the risk of adverse movements in the Australian dollar relative to certain foreign currencies. To manage this risk the Group enters into forward exchange contracts to hedge certain purchases of inventory undertaken in foreign currencies. The terms of these commitments are not more than six months.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

# 27. Key economic risks (continued)

## (b) Foreign exchange risk (continued)

The following table summarises the forward currency contracts outstanding at balance date.

		Average exchange rate		Buy	Buy	
Currency		2015	2014	2015 \$000	2014 \$000	
Euro currency	3 months or less	0.69	0.68	1,042	224	
US dollar	3 months or less	0.77	0.93	450	33	
Japanese yen	3 months or less	95.68	94.89	173	425	
GB pounds	3 months or less	0.50	0.55	25	14	
Swedish Kronen	3 months or less	6.35	-	11	-	
Total			<u>-</u>	1,701	696	

Management have assessed the impact of a material movement in the Australian dollar exchange rate on trade payables and have determined there would be minimal effect on the Group's profit after income tax.

The Group has an investment in a foreign subsidiary operation whose net assets are exposed to foreign currency translation risk. Currency exposure arising from this foreign operation is managed primarily through borrowings in that subsidiary's foreign currency.

## (c) Credit risk

Credit risk is the risk of financial loss to the Group if a customer fails to meet its contractual obligations and arises primarily from the financial assets of the Group, which comprises cash and cash equivalents and trade and other receivables.

The Group's maximum exposures to credit risk at reporting date in relation to each class of recognised financial assets is the carrying amount of those assets as indicated in the balance sheet.

The Group minimises concentrations of credit risk in relation to trade receivables by undertaking transactions with a large number of customers from across the range of business segments in which the Group operates.

Credit risk in trade receivables is managed in the following ways:

- payment terms are cash or 30 days,
- a risk assessment process is used for customers trading outside agreed terms,
- all new accounts are reviewed for past credit performance.

An allowance for impairment loss is recognised when there is objective evidence that the Group will not be able to collect a trade receivable.

# (d) Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as and when they fall due. Liquidity is managed to ensure, as far as possible, that sufficient funds are available to meet liabilities when they fall due without incurring unacceptable losses or risking damage to the Group's reputation.

The Group manages liquidity risk by maintaining adequate banking facilities and borrowing facilities by continuously monitoring forecasts and actual cash flows and matching maturity profiles of financial assets and liabilities. See note 23(b) for additional undrawn facilities to the Group has available to further reduce liquidity risk.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015 (continued)

# 27. Key economic risks (continued)

# (e) Capital risk management

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance.

The capital structure of the Group consists of debt, which comprises the borrowings detailed in note 11, cash and cash equivalents and equity attributable to equity holders of the parent, comprising issued capital (note 15), reserves (note 16) and retained earnings.

The Board reviews the capital structure on a regular basis. As part of this review the cost of capital and the risks associated with each class of capital is considered. The Group balances its overall capital structure through the payment of dividends, operation of dividend reinvestment plan, new share issues, share buy-backs and additional borrowings.

		Consolidated		
28.	Related party transactions	2015 \$000	2014 \$000	
(a)	Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.			
	Transactions with related parties:			
	Key management personnel of the group			
	Sales to related parties Amounts owed by related parties	301 73	270 46	

- (b) Mr P W McKenzie is Chief Executive officer of a family owned bus business that the group sells goods to on normal commercial terms and conditions.
- (c) The names of each person holding the position of Director of Supply Network Limited during the last two financial years were; G J Forsyth, P W McKenzie, G D H Stewart and P W Gill.
- (d) Investments in controlled entities

#### **Country of Incorporation**

Multispares N.Z. LimitedNew ZealandMultispares LimitedAustraliaGlobac LimitedAustraliaSupply Network Services LtdAustralia

The controlled entities were 100% owned for the years ended 30 June 2015 and 30 June 2014.

#### **DIRECTORS' DECLARATION**

In accordance with a resolution of the directors of Supply Network Limited, I state that:

# 1. In the directors' opinion:

- (a) the financial statements and notes set out on pages 13 to 44 are in accordance with the *Corporations Act 2001*, including:
  - (i) giving a true and fair view of the consolidated entity's financial position as at 30 June 2015 and of its performance for the financial year ended on that date; and
  - (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- (c) at the date of this declaration, there are reasonable grounds to believe that the members of the closed group identified in note 25 will be able to meet any obligation or liabilities to which they are, or may become, subject by virtue of the deed of cross guarantee described in note 25.
- 2. The directors have been given the declarations by the chief executive officer and chief financial officer for the year ended 30 June 2015 required by section 295A of the *Corporations Act 2001*.
- 3. The notes to the financial statements include a statement of compliance with International Financial Reporting Standards.

This declaration is made in accordance with a resolution of the directors.

On behalf of the Board

G J Forsyth Director

Sydney, NSW 19 August 2015



# **SUPPLY NETWORK LIMITED** ABN 12 003 135 680

#### INDEPENDENT AUDITOR'S REPORT

To the members of Supply Network Limited

## Report on the Financial Report

We have audited the accompanying financial report of Supply Network Limited ("the company"), which comprises the consolidated balance sheet as at 30 June 2015, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration, for the consolidated entity. The consolidated entity comprises the company and the entities it controlled at the year's end or from time to time during the financial year.

## Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In Note 2(b), the directors also state, in accordance with Accounting Standard AASB 101: Presentation of Financial Statements, that the consolidated financial statements comply with International Financial Reporting Standards.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's and its controlled entities' internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Our audit did not involve an analysis of the prudence of business decisions made by directors or management.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



# SUPPLY NETWORK LIMITED ABN 12 003 135 680

## **INDEPENDENT AUDITOR'S REPORT (continued)**

#### Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act* 2001.

# **Opinion**

In our opinion:

- (a) the financial report of Supply Network Limited is in accordance with the *Corporations Act 2001*, including:
  - (i) giving a true and fair view of the consolidated entity's financial position as at 30 June 2015 and its performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001; and
- (b) the financial statements also comply with International Financial Reporting Standards as disclosed in Note 2(b).

## **Report on the Remuneration Report**

We have audited the Remuneration Report included in pages 8 to 11 of the directors' report for the year ended 30 June 2015. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

#### **Opinion**

In our opinion, the Remuneration Report of Supply Network Limited for the year ended 30 June 2015 complies with section 300A of the *Corporations Act 2001*.

# Matters relating to the electronic presentation of the audited financial report and remuneration report

This auditor's report relates to the financial report and remuneration report of Supply Network Limited for the financial year ended 30 June 2015 published in the annual report and included on the company's website. The company's directors are responsible for the integrity of the company's website. We have not been engaged to report on the integrity of this website. The auditor's report refers only to the financial report and remuneration report identified above. It does not provide an opinion on any other information which may have been hyperlinked to/from the financial report and remuneration report. If users of the financial report and remuneration report are concerned with the inherent risks arising from publication on a website, they are advised to refer to the hard copy of the audited financial report and remuneration report to confirm the information contained in this website version of the financial report and remuneration report.

(HLB Man Judg)

HLB Mann Judd
Chartered Accountants

Chartered Accountants

Sydney, NSW 19 August 2015 S Grivas Partner