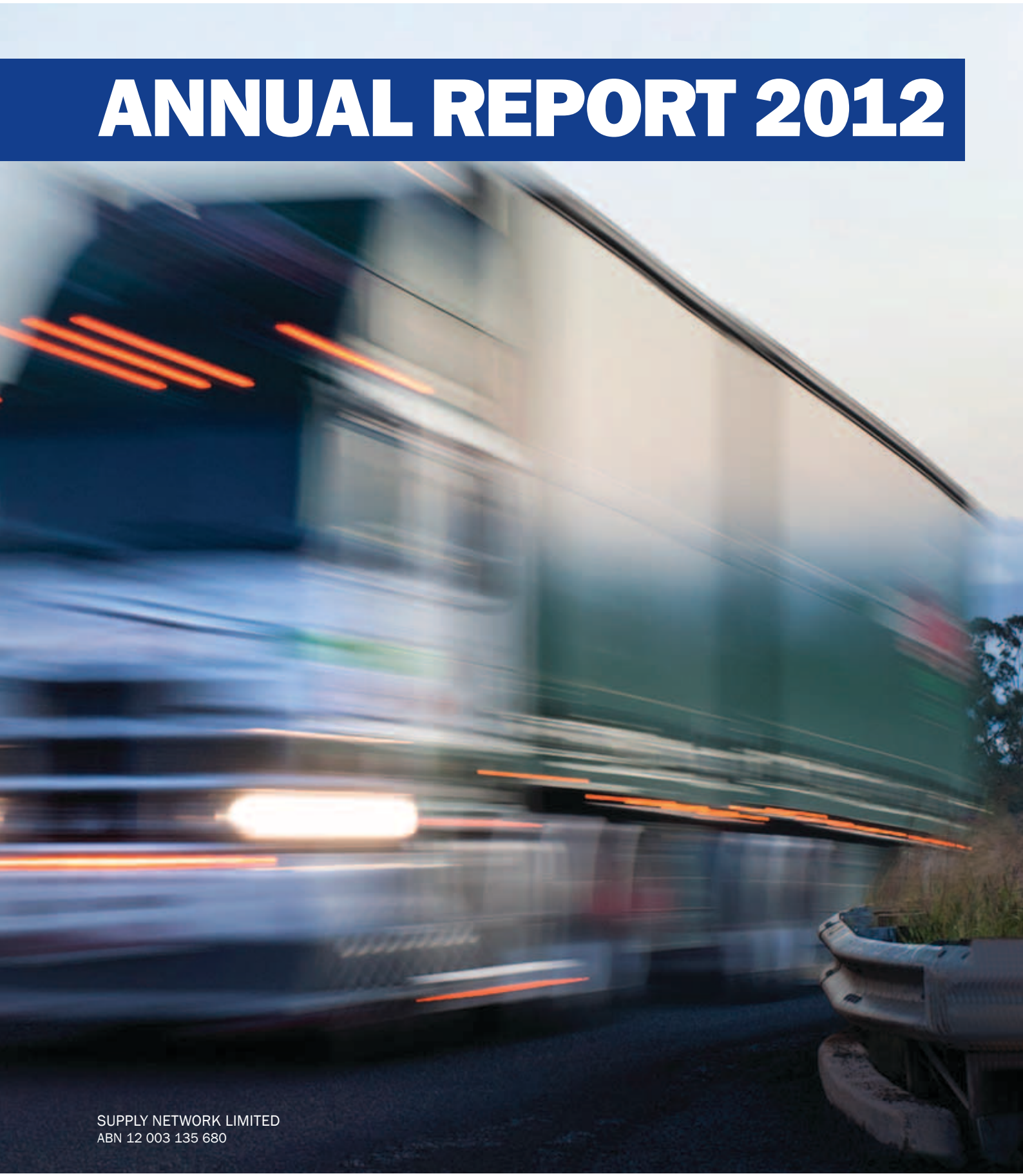
ANNUAL REPORT 2012



SUPPLY NETWORK LIMITED
ABN 12 003 135 680

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The financial statements were authorised for issue by the directors on 24 August 2012. The directors have the power to amend and reissue the financial statements.

CORPORATE INFORMATION

Directors

G J Forsyth (Chairman)
G D H Stewart (Managing Director)
P W McKenzie
P W Gill

Company Secretary

P W Gill

Registered Office

151 Fairfield Road
Guildford NSW 2161

Telephone 02 9892 3888
Facsimile 02 9892 2399

E-mail admin@supplynetwork.com.au

Internet Address

www.supplynetwork.com.au

Auditors

HLB Mann Judd (NSW Partnership)

Bankers

ANZ Banking Group Limited

Solicitors

Bartier Perry

Share Registry

Computershare Investor Services Pty Limited
Level 3, 60 Carrington Street
Sydney NSW 2000

Enquiries (within Australia)
1300 850 505

Enquiries (outside Australia)
61 3 9415 4000

Facsimile
61 3 9473 2500

Stock Exchange Listing

Supply Network Limited (ASX code SNL) shares are quoted on the Australian Securities Exchange.

CHAIRMAN'S AND MANAGING DIRECTOR'S REPORT

In the year to June 2012, Group Earnings Before Interest and Tax increased to $6.0m and Net Profit After Tax increased to $3.9m, our fifth successive record result. Weighted average earnings per share increased to 11.6 cents and return on average total shareholder equity was 26%. Return On Equity now averages 18% over the past 4 years.

Sales revenue was a record $60.8m, an increase of 20% on the prior year.

This is another outstanding result and we congratulate staff on their achievement.

Review of Operations

Over the past financial year, every Multispares Branch in Australia and New Zealand increased revenue and profitability when compared with the prior year. Given the obvious difficulties faced in Christchurch and considerable variation in economic conditions across the two countries, this is an exceptional result.

The depth in our growth is in part a consequence of a determination to pursue business across a diverse portfolio of customers. A combination of business systems and competent, empowered staff has allowed us to construct services that meet the needs of the largest bus and truck operators, and the owner driver who wants to purchase his parts at the counter. While this is not an easy task and we recognise the need for continued improvement, our results indicate we have made good progress.

In the final quarter of the financial year, we relocated our fast growing Dandenong Branch to a larger site. This new Branch has good truck access and a strong profile on the busy South Gippsland Highway and it will serve us well for many years. We also undertook a major reorganisation of our Newcastle warehouse and installed additional racking in Adelaide to better equip both sites for future growth.

At our major distribution centre in Guildford, Sydney we installed two new parts carousels and additional racking to prepare the site for its changing role in future years when the distribution of some bulky, heavy products will be decentralised.

In a year of significant change, our sales, operations and administration staff all responded well to the challenges.

Capital Management

Supply Network paid an interim dividend of 3 cents per share and Directors have declared a final dividend of 4 cents per share in respect of the 2012 financial year, which represents a payout ratio of approximately 61% based on current issued capital and gives shareholders an increase of 2 cents per share or 40% on normal dividends paid in respect of the prior year.

Where practical, the Directors prefer to maintain a steady growth in dividends over the long term and a flexible approach to the ordinary dividend payout ratio depending on the financial circumstances of the business at the time.

Directors will continue to monitor cash flows and our requirement for investment capital but do not anticipate the need to reactivate our Dividend Reinvestment Plan in the short term.

The Future

After an extraordinary year, it is appropriate to reflect on the underlying reasons for our success and what this means for the future of your company.

We have a strong and stable management team that has effectively executed strategies agreed with the Board. Most of these strategies require foundations in the business that take years to construct and this last year was particularly successful because a number of strategies began delivering target results. These strategies will continue to deliver while others are being constructed to maintain growth into the future.

Our success over the last few years has led Directors to upgrade our long term revenue growth target to 10% per annum.

The Board recently adopted a new three year business plan that includes compound revenue growth of around 10%. This revenue growth requires significant investment in new strategies, which will increase operating costs and is expected to hold EBIT flat for the current year. EBIT growth will return the following year and we have targeted a minimum EBIT margin of 10% in year three.

Current year investments include a new branch in Kwinana, Perth, which is scheduled to open in November 2012. The Kwinana Branch will improve service levels to customers in the growing industrial belt along the coast south of Fremantle and relieve congestion at our busy and successful Kewdale Branch.

We have also committed to relocate our two largest New Zealand branches. Auckland Branch, which also serves as a national distribution hub, will be relocated in November 2012 to a larger, newer and more prominent site. Wellington Branch, which incorporates our New Zealand Head Office, will be relocated to a purpose built development site in the second half of the financial year.

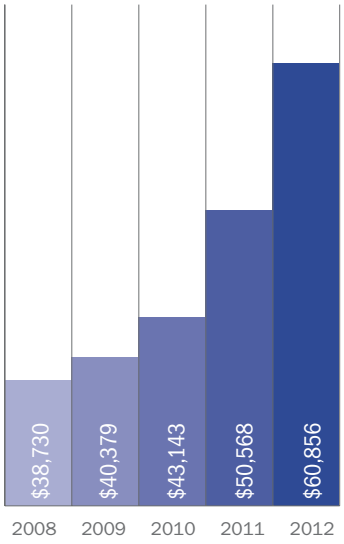
Multispares has a strong and respected position amongst bus fleets in Australia and New Zealand and is expanding its capacity to supply the much larger truck and trailer market. While it will remain unusual for our growth to be as substantial as over the last 12 months, Directors are confident your company will deliver its new three year plan, which will provide sustainable growth in earnings and dividends over the medium term.

"Sales revenue was a record $60.8m, an increase of 20% on the prior year."

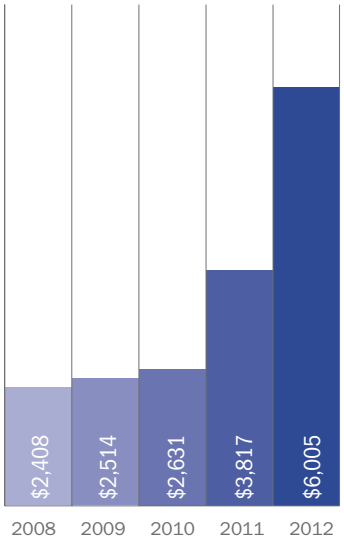
OUR BUSINESS

Performance Highlights

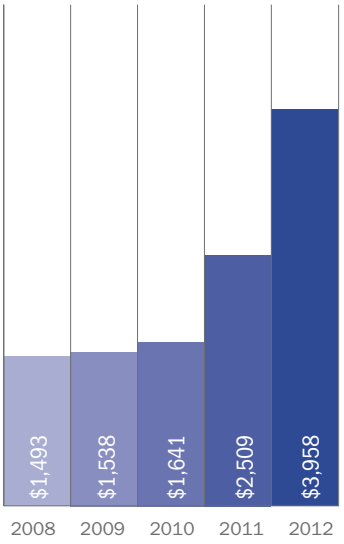
2012
Total revenue
$60.86m
(,000)



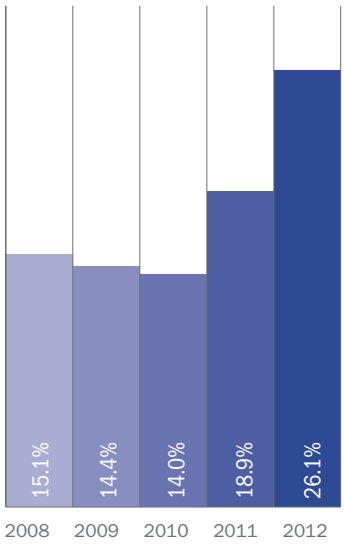
2012
Earnings before interest and tax
$6.00m
(,000)



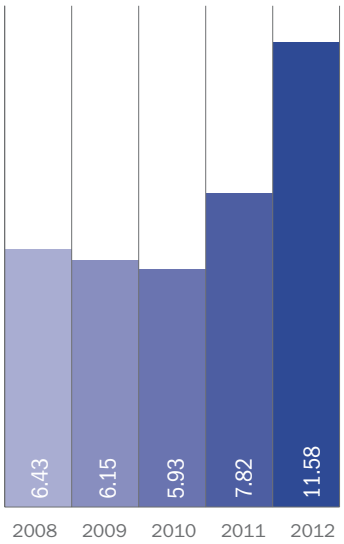
2012
Profit after income tax
$3.96m
(,000)



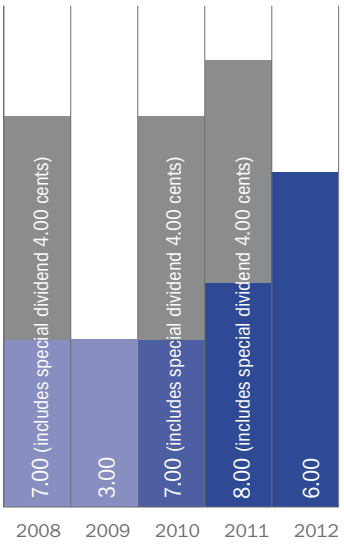
2012
Return on average total equity
26.1%



2012
Earnings per share
11.58 cents



2012
Dividends per share
6.00 cents



“Our business has evolved around the unique characteristics of our local markets.”

OUR BUSINESS

continued

Who we are:

Supply Network Limited is a listed company operating trading entities in Australia and New Zealand under the Multispares brand. Each trading entity has its own management team and its own operating focus within a broad market definition of replacement parts for road transport equipment.

In simple terms we sell truck and bus parts. In practice we sell a range of services including parts interpreting, procurement, supply management and problem solving. Through the skill we apply to these services we add considerable value to a growing range of products.

Our business principles:

The Australia-New Zealand market for trucks and buses is among the most diverse and most competitive in the world. Vast distances, sophisticated operators and an open economy drive significant diversity in vehicle makes and models and present many challenges for replacement part suppliers. Our business has evolved around these unique characteristics of our local markets.

First and foremost we operate at the "quality" end of the aftermarket. The cost of product failure in our markets is high so we have built our reputation around long-term relationships, reliable products and lowering fleet operating costs. We often tell our customers, "there is nothing that we sell that we couldn't buy for less, but we don't compromise quality."

The diversity of vehicle makes and models and the concentration of certain vehicles for particular tasks sets up considerable difference in the demand for replacement parts from one region to another. In order to deal with the complexities of regional market demand we have developed a decentralised management structure with a strong regional focus. We actively build depth in our branch network to improve local decision-making and strengthen support for local requirements.

The breadth of our product range, significant regional differences and a strong regional structure does add to our operating cost. However we are an organisation with substantial scale, which allows us to buy products well and many of our operational and administrative activities are highly efficient. This keeps us competitive while our branch network keeps service levels strong.

Organisational culture:

Our Code of Conduct states:

> We value initiative and independent thought but work in teams for a team result.
>
> We show respect for other stakeholders including staff, suppliers and customers.
>
> We obey the law and through good business aim to make a positive contribution to local communities.

In many ways this Code embodies our organisational culture. In a business with thousands of daily transactions, dealing with thousands of different products, we rely on our staff to operate professionally, to interpret requirements and serve customers. They can't do this alone and in every location our success depends on the strength of the local team.

In the background we build organisational strength to support decision making and to streamline as many transactions as possible. Our staff thrives on the challenges that come from local empowerment but also appreciate the strong business and social ethics that bind us together.

Our organisational culture is a strong factor in our ability to compete and to grow in this industry and has laid a strong platform for growth in the years ahead.

“In practice, we sell a range of services including parts interpreting, procurement, supply management and problem solving.”

DIRECTORS' REPORT

The Directors of Supply Network Limited submit their report on the consolidated entity (the Group) consisting of Supply Network Limited and the entities it controlled at the end of, or during, the financial year ended 30 June 2012.

Directors

The names of the company's directors in office during the financial year and until the date of this report are as follows. Directors were in office for this entire period unless otherwise stated.

G J Forsyth (Chairman)
G D H Stewart (Managing Director)
P W McKenzie
P W Gill

Principal Activities

The principal activity of the Group during the financial year was the provision of after market parts to the commercial vehicle industry.

Results

The net profit of the Group after providing for income tax for the financial year was $3,958,000 (2011: $2,509,000).

Earnings per Share

Basic and diluted earnings per share for the financial year are 11.58 cents per share (2011: 7.82 cents).

Dividends

Dividends paid or declared for payment are as follows:

	$
Final Dividend for 2011 of 3.00 cents per share paid 23 September 2011	1,026,000
Interim Dividend for 2012 of 3.00 cents per share paid 30 March 2012	1,026,000
Final dividend for 2012 of 4.00 cents per share declared 25 July 2012 and payable 20 September 2012	1,367,000

Review of Operations

Group sales revenue for the year was $60.8m, an increase of 20.3% when compared to last year.

Sales revenue in the Australian operation increased by 19.3% and in the New Zealand operation increased by 24.4%.

Earnings before interest and tax for the year was $6.0m (2011: $3.82m), an increase of 57.3% on last year.

Profit after income tax for the year was $3.96m (2011: $2.51m), an increase of 57.8% on last year.

The Group has continued to invest in information technology systems and in customer service capabilities and these investments are expected to support further revenue growth.

Inventory levels have increased over the year to support the substantial sales growth and this has impacted on cash flows from operating activities, which have remained positive but declined to $2.1m from $3.1m in the prior year. Despite the increase in inventory, stock turns for the year continued to improve.

There were no additional long-term borrowings during the year and gearing has declined from 20.7% to 17.8% at balance date.

During the year total dividends of 6 cents per share were paid.

The Directors have declared a fully franked final dividend of 4 cents per share payable on 20 September 2012 to shareholders registered on 6 September 2012.

The Dividend Reinvestment Plan did not operate during the year and will not operate in respect of the final dividend.

Further information on Review of Operations is detailed in the Chairman's and Managing Director's Report.

Significant Changes in the State of Affairs

There were no significant changes in the state of affairs of the Group during the financial year not otherwise disclosed in this report or the consolidated financial statements.

Significant Events after Balance Date

No other matter or circumstance has arisen since the end of the financial year which is not otherwise dealt with in this report or in the consolidated financial statements that has significantly affected or may significantly affect the operations of the Group, the result of those operations or the state of affairs of the Group in subsequent financial years.

Likely Developments and Expected Results

The Directors forecast sales revenue growth for the group of at least 10% in 2012/13. Management plans for the year focus on organic growth opportunities in the existing business units. Continued expansion of the product range and branch network are the primary considerations in our three year outlook.

Share Options - Unissued shares

As at the date of this report, there were no unissued ordinary shares under options. No options for shares were issued during the year.

Information on Directors

Gregory James Forsyth - Chairman

Appointed Chairman of the Board on 17 March 2010. Non-executive Director since 25 January 2006. Chairman of the Audit Committee and a member of the Remuneration Committee. He is a Portfolio Manager with a funds management business specialising in Australian listed equities and has over 25 years experience in financial markets.

Peter William McKenzie

Appointed to the Board on 1 July 2006 as Non-executive Director. Chairman of the Remuneration Committee and a member of the Audit Committee. He holds a Masters Degree in Business Administration, has over 16 years experience in the transport industry, is the Chief Executive of a family owned bus business and operates a consultancy practice providing advice to clients primarily in the transport industry.

Geoffrey David Huston Stewart - Managing Director

Appointed Chief Executive Officer in November 1999 and Managing Director in November 2000. He is a Chartered Professional Engineer and has an MBA from Macquarie University. He also has over 18 years executive management experience in the road transport industry.

Peter William Gill

Appointed to the Board on 1 May 2008 as Finance Director. He has been the Senior Finance Executive and Company Secretary since April 1995. He is a Chartered Accountant with a Bachelor of Business degree and has over 32 years experience in accounting and finance in both professional and commercial fields.

Directors' Meetings

The number of meetings of the Board of Directors and of Board Committees held during the year and the number of meetings attended by each director was as follows:

	Directors Meetings		Audit Committee		Remuneration Committee	
	Number eligible to attend	Number attended	Number eligible to attend	Number attended	Number eligible to attend	Number attended
G J Forsyth	12	12	2	2	2	2
P W McKenzie	12	12	2	2	2	2
G D H Stewart	12	12	-	-	-	-
P W Gill	12	12	-	-	-	-

DIRECTORS' REPORT

continued

Directors' Interests

At the date of this report the interest of each director in the shares of the company are:

(a) G J Forsyth holds 34,285 ordinary shares of the company and is deemed to have a relevant interest in shares held by Odalisque Pty Ltd (521,451 shares).

(b) P W McKenzie is deemed to have a relevant interest in shares held by PW & LJ McKenzie Superannuation Fund, a substantial shareholder (3,683,936 shares).

(c) G D H Stewart is deemed to have a relevant interest in shares held by Boboco Pty Limited (795,484) and D G Stewart (366,881 shares).

(d) P W Gill holds 148,506 ordinary shares of the company and is deemed to have a relevant interest in shares held by Viewbar Pty Limited (349,521 shares).

Indemnification of Directors

During the financial year the company paid an insurance premium insuring the directors and officers of the company and any related body corporate against a liability incurred as such a director or officer, to the extent permitted by the Corporations Act 2001. The company has not otherwise, during or since the financial year, indemnified or agreed to indemnify an officer of the company or any related body corporate against a liability incurred as such an officer. The contract of insurance prohibits the disclosure of the amount of the premium.

Company Secretary

P.W.Gill

P.W. Gill has been the Company Secretary and Senior Finance Executive of Supply Network Limited for over 17 years and is a Chartered Accountant.

Environmental Regulation and Performance

The Group's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a State or Territory.

Remuneration Report

The report outlines the remuneration arrangements in place for Directors and Executives of the Supply Network Limited Group.

The information provided in this Remuneration Report has been audited as required by section 308 (3C) of the Corporations Act 2001.

Remuneration Committee

The Remuneration Committee is responsible for making recommendations to the Board on remuneration policies and packages applicable to the directors and senior executives of the Group.

The broad remuneration policy is to ensure the remuneration package of directors and senior executives properly reflects the person's duties and responsibilities and that remuneration is competitive in attracting, retaining and motivating people.

The Remuneration Committee assesses the appropriateness of the amount of remuneration of directors and senior executives on an annual basis by reference to relevant employment market survey data.

Non-executive director compensation

The Board seeks to set aggregate compensation at a level which would enable the company to attract and retain suitably qualified directors at a cost which is acceptable to shareholders.

Non-executive Directors receive an annual fee for being a director of the company with no provision for retirement benefits. These fees are determined by reference to industry standards taking into account the company's relative size. No additional payments are made for serving on Board Committees and no performance related compensation or equity incentives are offered.

The present maximum aggregate sum for non-executive directors is $200,000. This amount was approved by shareholders at the 2002 Annual General Meeting.

The compensation of non-executive directors for the period ending 30 June 2012 is detailed in Table 1 below.

Executive director and senior executives compensation

The company aims to reward its executives (Managing Director and Finance Director) with a level of compensation commensurate with their position and responsibilities within the company, to link reward with performance of the company and to ensure total compensation is competitive by market standards.

Compensation consists of the following two elements:

- fixed compensation and
- variable compensation – short-term incentive

The Board has not used equity-based compensation for executives during the financial year and has no plans to introduce it.

Fixed Compensation

The level of fixed compensation is set to provide a level of compensation that is both appropriate to the position and competitive in the market place. Executives' fixed compensation is reviewed annually by the Remuneration Committee using relevant employment market survey data as a guide.

Executives are given the scope to tailor their fixed compensation package in a variety of forms including salary, non-monetary benefits (including motor vehicles) and superannuation.

Variable Compensation - Short Term Incentive

The objective of the short-term incentive is to link the company's performance and operational targets with the compensation of the executives. The short-term incentive is cash based and provides senior executives with the opportunity to earn incentives based on a percentage of fixed annual compensation.

The short-term incentive payable to executives is determined by the Board having regard to the performance of the company and the executive for the relevant year based on qualitative and/or quantitative factors including total shareholder return, return on average equity, return on investment and other business objectives. These factors were chosen as they focused on shareholder wealth and sustainable growth.

The cost of these incentives is deducted from the financial results before determining the performance rewards.

On an annual basis after completion of the audit of the group results the short-term incentives are approved by the Remuneration Committee and usually paid by two instalments, in September and March each year.

Employment contracts

All Supply Network Limited executives are employed under contracts with the following common terms and conditions

- No fixed terms.
- Either party may terminate the contract by giving 6 months notice in writing.
- The company may terminate the contract at any time without notice for Causes as defined.
- Termination benefits of 6 months remuneration are payable, in addition to up to 6 months notice, where the company terminates the contract for other than Causes as defined.

Individual contracts for key management personnel include:

- G D H Stewart – fixed compensation package of $323,104 plus a short-term incentive of up to 33% of the package.
- P W Gill – fixed compensation package of $286,152 plus a short-term incentive of up to 25% of the package.

Key Management Personnel

Details of key management personnel are as follows:

Directors

G J Forsyth	Chairman (non-executive)
P W McKenzie	Director (non-executive)
G D H Stewart	Managing Director (executive)
P W Gill	Finance Director and Company Secretary (executive)

DIRECTORS' REPORT

continued

Compensation of Key Management Personnel

Table 1: Compensation of Key Management Personnel for the year ended 30 June 2012

	Short Term			Post Employment		Share Based Payment	Total	Total Performance Related
	Salary & Fees $	Bonus Payable $	Non Monetary $	Super-annuation $	Retirement Benefits $	Options Granted $	$	%
Directors								
G J Forsyth	**66,468**	**-**	**-**	**5,982**	**-**	**-**	**72,450**	**-**
P W McKenzie	**46,239**	**-**	**-**	**4,161**	**-**	**-**	**50,400**	**-**
G D H Stewart	**254,488**	**100,589**	**-**	**49,936**	**-**	**-**	**405,013**	**24.8%**
P W Gill	**199,610**	**67,489**	**20,000**	**50,000**	**-**	**-**	**337,099**	**20.0%**
Total	**566,805**	**168,078**	**20,000**	**110,079**	**-**	**-**	**864,962**	**19.4%**
Total	**754,883**			**110,079**		**-**	**864,962**	**19.4%**

Table 2: Compensation of Key Management Personnel for the year ended 30 June 2011

	Short Term			Post Employment		Share Based Payment	Total	Total Performance Related
	Salary & Fees $	Bonus Payable $	Non Monetary $	Super-annuation $	Retirement Benefits $	Options Granted $	$	%
Directors								
G J Forsyth	61,997	-	-	5,580	-	-	67,577	-
P W McKenzie	44,036	-	-	3,964	-	-	48,000	-
G D H Stewart	240,330	95,799	-	49,970	-	-	386,099	24.8%
P W Gill	187,148	64,275	20,000	50,000	-	-	321,423	20.0%
Total	533,511	160,074	20,000	109,514	-	-	823,099	19.4%
Total	713,585			109,514		-	823,099	19.4%

Rounding

The amounts contained in this report and in the financial report have been rounded to the nearest $1,000 (where rounding is applicable) under the option available to the company under ASIC Class Order 98/0100. The company is an entity to which the Class Order applies.

Auditors' Independence Declaration

A copy of the Auditors' Independence declaration for the year ended 30 June 2012 is set out on page 13.

Non-Audit Services

There were no non-audit services provided to the entity by its auditors, HLB Mann Judd (NSW Partnership).

Signed in accordance with a resolution of directors.

G J Forsyth
Director
Sydney
24 August 2012

HLB Mann Judd

Accountants | Business and Financial Advisers

Auditor's Independence Declaration

To the Directors of Supply Network Limited

As lead auditor for the audit of Supply Network Limited for the year ended 30 June 2012, I declare that, to the best of my knowledge and belief, there have been:

(a) no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and

(b) no contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Supply Network Limited and the entities it controlled during the year.

D K Swindells
Partner
Sydney
24 August 2012

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Email: mailbox@hlbnsw.com.au | Website: www.hlb.com.au
Liability limited by a scheme approved under Professional Standards Legislation
HLB Mann Judd (NSW Partnership) is a member of HLB International. A world-wide network of independent accounting firms and business advisers.

CORPORATE GOVERNANCE STATEMENT

The Board promotes a corporate governance framework that achieves the objectives of the business and discharges all responsibilities. It intends to direct the business so that it is managed in a manner consistent with the interests of shareholders, its business partners, and the wider community.

The Board supports the objectives of the guidelines set out in the Corporate Governance Principles and Recommendations put forward by the ASX Corporate Governance Council however the Board acknowledges that at present because of the relatively small size of the company it does not comply with a number of the recommendations.

Below we address each of the ASX Corporate Governance Principles and Recommendations. In each case where we state non-compliance it is because we believe the costs and rigidity of implementing and managing compliance would be contrary to serving the interests of our shareholders.

Principle 1 – Lay solid foundations for management and oversight

Recommendation 1.1
Whilst no formal "Charter of Board Responsibility" has been adopted, the Board has made clear to management which functions are to be reserved for the Board. These functions are:

- Ratification of strategy and monitoring management's implementation.
- Appointment or removal of the Chief Executive Officer.
- Approving the conditions of service and succession planning for all Executives.
- Approval of budgets including all capital expenditure and monitoring financial outcomes.
- Setting authority limits for managers, particularly those relating to expenditure and contracts.
- Audit, risk management and compliance systems.
- Ethical standards.
- Continuous disclosure to shareholders.

With a small Board, it is relatively easy to gather Board and management to address particular issues. This process is helped by an effective relationship between the Managing Director and the Chairman.

Recommendation 1.2
On a scheduled date the Board formally reviews the performance of the Managing Director and the Finance Director over the prior year. For the year ended 30 June 2012 this formal review has taken place. The Board requires management to conduct periodic performance reviews of all senior staff.

Recommendation 1.3
As disclosed above.

Principle 2 – Structure the board to add value

The Board aims to have Directors whose skills meet the business needs of the company and are complementary to each other. Where appropriate, and with the approval of the Chairman, Directors may take independent professional advice at the Company's expense.

The Directors are expected to bring independent views and judgements to the Board's decision-making.

Recommendation 2.1
The Board acknowledges the ASX recommendation regarding the composition of the Board and that a majority of Directors be independent and will consider this for any future appointments.

Recommendation 2.2
Mr G Forsyth (Chairman) is considered to be independent.

Recommendation 2.3
The roles of the Chairman and Chief Executive Officer are not held by the same person.

Recommendation 2.4
With a small Board, there is no need for a formal Nomination Committee however the Board is aware of and regularly considers succession planning. When the Board seeks to fill vacancies it uses a skills matrix and aims to appoint people with complementary skills.

Recommendation 2.5
Each year the Board undertakes an internal review of its performance as a unit and of the performance of its members. Board members are given the opportunity to detail, individually, issues they see as strengths and weaknesses of the Board, of its meetings, and of its members. These views are discussed by all members but the details and any related reports are not made public.

Recommendation 2.6
The skills of the current Directors, their terms of office and their attendance at meetings of the Board and Board committees are detailed in our Annual report. Two of the current four Directors are in Non-Executive roles.

The Board has reviewed the independence of each of the Directors in office at the date of this report in light of the interests disclosed by them. An amount of over 5% of annual turnover of the Group is considered material for these purposes. Materiality for these purposes is determined on both quantitative and qualitative bases.

One member of the Board, Mr G Forsyth (Chairman), is considered to be independent.

Mr G Forsyth is related to Mr H Forsyth, a previous Chairman of SNL and a Director of Hergfor Enterprises Pty Limited (Hergfor), a substantial shareholder in SNL. Mr G Forsyth is not an officer of Hergfor and has no direct or indirect interest in Hergfor. The Board has determined that the relationship does not have an adverse impact on Mr G Forsyth's ability to exercise independent judgement in decision-making.

Mr G Stewart, Managing Director, Mr P W Gill, Finance Director and Company Secretary, and Mr P McKenzie, a trustee and member of PW & LJ McKenzie Superannuation Fund, which is a substantial shareholder in SNL, are considered not to be independent.

Principle 3 - Promote ethical and responsible decision-making

Recommendation 3.1
A summary of the Company's business principles and code of conduct are found in "Our Business" section of the Annual Report.

Recommendation 3.2
The Company has not established a Diversity Policy.

Recommendation 3.3
The Company has not set any measurable objectives for achieving gender diversity.

The Company however seeks to have a diverse mix of skills and talent amongst its directors, senior management and employees. Access to employment, rewards and training opportunities are based on skill, qualifications, performance and merit.

Recommendation 3.4
The percentage of women in various roles as at 30th June 2012 were as follows:-

	Total No.	Women No.	Percentage
Whole Organisation	152	17	11.2%
Senior Management Roles	9	2	22.2%
Board of Directors	4	0	0

Recommendation 3.5
As disclosed above.

Principle 4 – Safeguard integrity in financial reporting

The Company practices high standards of financial reporting, with relevant controls in place. The Board requires the Managing Director and the Finance Director to state in writing to the Board that the Company's financial reports present a true and fair view, in all material respects, of the Company's financial condition and operational results and are in accordance with relevant accounting standards.

Recommendation 4.1
The Board has established an Audit Committee.

Recommendation 4.2
The Audit Committee comprises both Non- Executive Directors.

Mr G Forsyth, Chairman of the Board, is the only independent Non-Executive Director and is the Chairman of the Audit Committee. The Board acknowledges the ASX recommendations regarding the composition of the Audit Committee however with the present structure of the Board the composition of the Audit Committee is considered appropriate.

Recommendation 4.3
The Audit Committee is responsible for annually reviewing the appointment and performance of the Auditors and recommending to the full Board their reappointment or replacement. It has no formal charter.

Recommendation 4.4
Details on the members of the Audit committee and their attendance are found in the Directors report.

Principle 5 – Make timely and balanced disclosure

Recommendations 5.1 and 5.2

The Board is sensitive to the requirements of an informed market. It seeks to keep its Shareholders informed through:

- Reports to the ASX.
- Half and full-year profit announcements.
- Annual Reports.
- Continuous disclosure to the ASX pursuant to the ASX Listing Rules.

Whilst there is no written list of policies and procedures concerning disclosure, the Board approves all announcements and has a diligent approach to disclosure.

Principle 6 – Respect the rights of shareholders

Recommendations 6.1 and 6.2
The Board members recognise their responsibility to consider the interests of all shareholders. Accordingly, market announcements are promptly made available on SNL's website in the Shareholder Information section. Board members are also available for shareholders to speak with at general meetings. The Board requests the external auditor to attend the annual general meeting and to be available to answer shareholder questions.

The Company's communication with shareholders is based on continuous disclosure to the ASX and statutory reporting requirements.

Principle 7 – Recognise and manage risk

Recommendations 7.1
The Board annually reviews the Company's risk matrix. Senior management is involved in drawing up this document, which addresses the likelihood and severity of risks as well as contingency planning.

Recommendation 7.2
While there is no formalised internal compliance and control system policy, in a Company of SNL's size there is close interaction between the executive and staff, and risk is minimised through staff training and monitoring at all levels. Where circumstances dictate, matters are brought to the Board earlier than at scheduled meetings.

Recommendation 7.3
The Managing Director and the Finance Director have stated to the Board in writing that:

- The declarations provided in accordance with section 295A of the Corporations Act 2001 are founded on a sound system of risk management and internal compliance and control that implements the policies adopted by the Board.
- The Company's risk management and internal compliance and control system is operating efficiently and effectively in all material respects in relation to financial reporting risks and material business risks.

Recommendation 7.4
A disclosed above.

Principle 8 – Remunerate fairly and responsibly

Recommendation 8.1
The Board has established a Remuneration Committee which monitors industry practice and advises the Board, which sets the remuneration levels of Executives. It has no formal charter.

Recommendation 8.2
The Remuneration Committee comprises both Non- Executive Directors, however only one is considered independent. The Chairman of the Remuneration Committee is not independent.

Recommendation 8.3

Board members are remunerated by reference to industry standards.

Non-Executive Directors are paid an annual fee with no provision for retirement benefits.

Executives receive a base salary package and may receive an annual performance bonus. The annual performance bonus payable to the executives is determined by the Board having regard to the performance of the Company and the executive for the relevant year based on qualitative and/or quantitative factors which are agreed at the beginning of the year.

The Board has not used equity-based remuneration over the past year and has no plans to introduce it at this stage. Should this change the Board would seek to have plans approved in advance by shareholders.

Recommendation 8.4

Please also refer to the Remuneration Report in the Annual Report.

STATEMENT OF COMPREHENSIVE INCOME

For the year ended 30 June 2012

		Consolidated	
		2012	2011
	Note	$000	$000
Revenue	3	**60,767**	50,501
Finance revenue	3	**58**	52
Other income		**31**	15
Changes in inventories of finished goods		**(35,147)**	(29,291)
Employee benefits expenses		**(11,093)**	(9,724)
Depreciation and amortisation		**(517)**	(405)
Other expenses	3	**(8,036)**	(7,279)
Finance costs	3	**(382)**	(252)
Profit before income tax		**5,681**	3,617
Income tax expense	4	**(1,723)**	(1,108)
Profit after income tax		**3,958**	2,509
Profit attributable to members of the parent		**3,958**	2,509
Other comprehensive Income			
Adjustment on translation of foreign controlled entity	16	**88**	(100)
Income tax expense		**-**	-
Total other comprehensive income after income tax		**88**	(100)
Total comprehensive income for the year attributable to members of the parent		**4,046**	2,409
Basic and diluted earnings per share (cents per share)	18	**11.58**	7.82
Dividends per share (cents per share)	17	**6.00**	8.00

The above statement of comprehensive income should be read in conjunction with the accompanying notes.

BALANCE SHEET

At 30 June 2012

		Consolidated	
		2012	2011
	Note	$000	$000
ASSETS			
Current assets			
Cash and cash equivalents	5	**2,277**	2,872
Trade and other receivables	6	**7,867**	7,092
Inventories	7	**17,933**	15,546
Other current assets	8	**109**	42
Total current assets		**28,186**	25,552
Non-current assets			
Plant and equipment	9	**1,777**	1,659
Deferred tax assets	4	**989**	872
Total non-current assets		**2,766**	2,531
TOTAL ASSETS		**30,952**	28,083
LIABILITIES			
Current liabilities			
Trade and other payables	10	**9,565**	9,232
Interest bearing loans and borrowings	11	**99**	49
Income tax payable	12	**931**	593
Provisions	13	**428**	403
Derivatives	14	**7**	8
Total current liabilities		**11,030**	10,285
Non-current liabilities			
Interest bearing loans and borrowings	11	**2,782**	2,888
Provisions	13	**963**	727
Total non-current liabilities		**3,745**	3,615
TOTAL LIABILITIES		**14,775**	13,900
NET ASSETS		**16,177**	14,183
EQUITY			
Contributed equity	15	**9,698**	9,698
Reserves	16	**(227)**	(315)
Retained earnings		**6,706**	4,800
TOTAL EQUITY		**16,177**	14,183

The above balance sheet should be read in conjunction with the accompanying notes.

STATEMENT OF CHANGES IN EQUITY

For the year ended 30 June 2012

	Note	Contributed Equity $000	Exchange Translation Reserve $000	Retained Earnings $000	Total $000
Consolidated					
Balance at 1 July 2010		7,857	(215)	4,780	12,422
Total comprehensive income for the year		-	(100)	2,509	2,409
Transactions with owners in their capacity as owners					
Dividends provided for or paid	17	-	-	(2,489)	(2,489)
Issue of shares under dividend reinvestment plan		1,841	-	-	1,841
Balance at 30 June 2011		**9,698**	**(315)**	**4,800**	**14,183**
Total comprehensive income for the year		**-**	**88**	**3,958**	**4,046**
Transactions with owners in their capacity as owners					
Dividends provided for or paid	17	**-**	**-**	**(2,052)**	**(2,052)**
Issue of shares under dividend reinvestment plan		**-**	**-**	**-**	**-**
Balance at 30 June 2012		**9,698**	**(227)**	**6,706**	**16,177**

The above statement of changes in equity should be read in conjunction with the accompanying notes.

STATEMENT OF CASH FLOWS

For the year ended 30 June 2012

	Note	Consolidated 2012 $000	Consolidated 2011 $000
		Inflows / (Outflows)	
Cash flows from operating activities			
Receipts from customers		**66,593**	54,261
Payments to suppliers and employees		**(62,799)**	(50,266)
Interest received		**60**	46
Interest paid		**(241)**	(250)
Income tax paid		**(1,480)**	(674)
Net cash flows from (used in) operating activities	23(a)	**2,133**	3,117
Cash flows from investing activities			
Purchase of plant and equipment		**(615)**	(811)
Net cash flows from (used in) investing activities		**(615)**	(811)
Cash flows from financing activities			
Proceeds from borrowings		**-**	57
Repayment of borrowings		**(70)**	(372)
Dividends paid		**(2,052)**	(648)
Net cash flows from (used in) financing activities		**(2,122)**	(963)
Net increase (decrease) in cash and cash equivalents		**(604)**	1,343
Cash and cash equivalents at beginning of year		**2,872**	1,528
Exchange rate adjustment to balances held in foreign currencies		**9**	1
Cash and cash equivalents at end of year	5	**2,277**	2,872

The above statement of cash flows should be read in conjunction with the accompanying notes.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2012

1. Corporate information

The consolidated financial statements of Supply Network Limited for the year ended 30 June 2012 were authorised for issue in accordance with a resolution of the directors on 24 August 2012.

Supply Network Limited is a company limited by shares, incorporated in Australia, and whose shares are publicly traded on the Australian Securities Exchange.

The nature of the operations and principal activities of the Group are described in the Directors' report.

2. Statement of significant accounting policies

(a) Basis of accounting

These general-purpose financial statements have been prepared in accordance with the requirements of the Corporations Act 2001 and Australian Accounting Standards. These financial statements have also been prepared on a historical cost basis, except for selected financial assets and liabilities, which have been measured at fair value.

The financial statements are presented in Australian dollars and all values are rounded to the nearest thousand dollars ($'000) unless otherwise stated, under the option available to the company under ASIC Class Order 98/100. The company is an entity to which the class order applies.

(b) Statement of compliance

The consolidated financial statements of Supply Network Limited also comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

(c) Basis of consolidation

The consolidated financial statements comprise the financial statements of Supply Network Limited and the subsidiaries it controlled at the end of or during the financial year (the Group).

The financial statements of the subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies.

In preparing the consolidated financial statements, all inter-company balances and transactions, income and expenses and profits and losses resulting from intra-group transactions have been eliminated in full.

Subsidiaries are fully consolidated from the date on which control is transferred to the Group and cease to be consolidated from the date on which control is transferred out of the Group.

(d) Significant accounting judgements, estimates and assumptions

(i) Significant accounting judgements

In the process of applying the Group's accounting policies, management has not made any significant judgements, apart from those involving estimates.

(ii) Significant accounting estimates and assumptions

The carrying amounts of certain assets and liabilities are often determined based on estimates and assumptions of future events. The key estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of certain assets and liabilities within the next annual reporting period are:

Impairment of assets

The Group determines whether the carrying value of assets is impaired at least on an annual basis, where indicators exist. This requires an estimation of the recoverable amount of the cash generating units to which the assets are allocated.

Long service leave provision

The liability for long service leave is recognised and measured at the present value of the estimated future cash flows to be made in respect of all employees at balance date. In determining the present value of the liability, attrition rates and pay increases through inflation have been taken into account.

Make good provision

Provision is made for the anticipated costs of future restoration of leased premises. The provision includes future cost estimates to restore the premises to their original condition at the end of the lease terms. The future cost estimates are discounted to their present value.

(e) Foreign currency transactions

Both the functional and presentation currency of Supply Network Limited and its Australian subsidiaries are Australian dollars ($). Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

Transactions in foreign currencies are initially recorded in the functional currency by applying the exchange rates ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance date. These differences are included in other comprehensive income.

Subsidiary Company

The functional currency of the foreign operation, Multispares N.Z. Limited, is New Zealand dollars (NZ$).

As at the reporting date the assets and liabilities of the foreign subsidiary are translated into the presentation currency of Supply Network Limited at the exchange rate ruling at the balance sheet date and its statement of comprehensive income is translated at the weighted average exchange rate for the year.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the date of the initial transaction.

Non-monetary items that are measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

The exchange differences arising on the translation are taken directly to a separate component of equity.

On disposal of a foreign entity, the deferred cumulative amount recognised in equity relating to that particular foreign operation is recognised in profit or loss.

(f) Cash and cash equivalents

Cash and short-term deposits in the Balance Sheet comprise cash at bank and in hand and short term deposits with an original maturity of three months or less.

For the purpose of the Statement of Cash Flows, cash and cash equivalents consists of cash and cash equivalents as defined above, net of outstanding bank overdrafts.

(g) Trade and other receivables

Trade receivables, which generally have 30 day terms, are recognised and carried at original invoice amount less an allowance for any uncollectible amounts.

An allowance for impairment is made when there is objective evidence that the Group will not be able to collect the debts. Bad debts are written-off when identified.

(h) Inventories

Inventories including finished goods and stocks in transit are valued at the lower of cost and net realisable value.

Cost incurred in bringing each product to its present location and condition is accounted for as follows:

Finished Goods – weighted average cost into store.

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs necessary to make the sale.

Obsolete and redundant inventories are provided for as appropriate.

(i) Leases

The determination of whether an arrangement is or contains a lease is based on the substance of an arrangement and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

Group as a lessee

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised as an expense in profit or loss.

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term.

There were no finance leases during the year.

Operating lease payments are recognised as an expense in profit or loss on a straight-line basis over the lease term. Lease incentives are recognised in profit or loss as an integral part of the total lease expense.

(j) Plant and equipment

Plant and equipment is stated at cost less accumulated depreciation and any accumulated impairment losses.

Depreciation is calculated on a straight line over the estimated useful life of the asset as follows:

	2012	2011
Plant and equipment	2-10 years	2-10 years

The assets' residual values, useful lives and amortisation methods are reviewed and if appropriate revised at each financial year-end.

An item of plant and equipment is derecognised upon disposal or when no further future economic benefits are expected from its use or disposal.

Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset was derecognised.

(k) Derivative financial instruments

The Group uses derivative financial instruments such as foreign currency contracts to hedge its risks associated with foreign currency fluctuations. Such derivative financial instruments are stated at market value. None of the forward exchange contracts qualify for hedge accounting and all gains or losses arising from changes in the fair value are charged directly in profit or loss.

The fair value of forward exchange contracts is calculated by reference to current exchange rates for contracts with similar maturity profiles.

(l) Trade and other payables

Trade payables and other payables are carried at amortised cost and represent liabilities for goods and services provided to the Group prior to the end of the financial year that are unpaid and arise when the Group becomes obliged to make future payments in respect of the purchase of these goods and services. The amounts are unsecured, non-interest bearing and are usually paid within 30-60 days of recognition.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2012 (continued)

2. Statement of significant accounting policies *(continued)*

(m) Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

When the Group expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is included in profit or loss net of any reimbursement.

Provisions are measured at present value of management's best estimate of the expenditure required to settle the present obligation at the balance sheet date.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects the risks specific to the liability.

When discounting is used, the increase in the provision due to the passage of time is recognised in finance costs.

(n) Employee leave benefits

(i) Wages, salaries, annual leave and sick leave

Liabilities for wages and salaries, including non-monetary benefits, annual leave and accumulating sick leave expected to be settled within 12 months of the reporting date are recognised in other payables in respect of employees' services up to the reporting date. They are measured at the amounts expected to be paid when the liabilities are settled. Liabilities for non-accumulating sick leave are recognised when the leave is taken and are measured at the rates paid or payable.

(ii) Long Service Leave

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures, and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currencies that match, as closely as possible, the estimated future cash outflows.

(o) Post-employment benefits

Contributions are made to employee superannuation funds and are charged against profit when incurred (refer note 22).

(p) Contributed equity

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

(q) Interest bearing liabilities

All loans and borrowings are initially recognised at the fair value of the consideration received less directly attributable transaction costs.

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the effective interest method.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

(r) Impairment of assets

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of its fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets and the asset's value in use cannot be estimated to be close to its fair value. When the carrying amount of an asset or cash-generating unit exceeds its recoverable amount, the asset or cash-generating unit is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Impairment losses relating to continuing operations are recognised in those expense categories consistent with the function of the impaired asset unless the asset is carried at revalued amount (in which case the impairment loss is treated as a revaluation decrease).

An assessment is also made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in profit or loss unless the asset is carried at revalued amount, in which case the reversal is treated as a revaluation increase. After such a reversal the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

(s) Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

(i) Sale of goods

Revenue is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer and the costs incurred or to be incurred in respect of the transaction can be measured reliably. Risks and rewards of ownership are considered passed to the buyer at the time of delivery of the goods to the customer.

(ii) Interest Income

Revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

(t) Borrowing costs

Borrowing costs are recognised as an expense in the period in which they are incurred.

(u) Income tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at balance sheet date.

Deferred income tax is provided on all temporary differences at the balance date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognised for all temporary differences except:

- when the deferred income tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and that, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; or
- when the taxable temporary difference is associated with investments in subsidiaries, associates or interests in joint ventures, and the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets are recognised for all deductible temporary differences, carry-forward of unused tax assets and unused losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carry-forward of unused tax credits and unused tax losses can be utilised, except:

- when the deferred income tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; or
- when the deductible temporary difference is associated with investments in subsidiaries, associates or interests in joint ventures, in which case a deferred tax asset is only recognised to the extent that it is probable that the temporary difference will reverse in the foreseeable future and taxable profit will be available against which the temporary difference can be utilised.

The carrying amount of deferred income tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted at the balance sheet date.

Income tax relating to items recognised directly in equity is recognised in equity and not in the statement of comprehensive income.

Deferred tax assets and deferred tax liabilities are offset only if a legally enforceable right exists to set off current tax liabilities and the deferred tax assets and liabilities relate to the same taxable entity and the same taxation authority.

The tax consolidated current tax expense and other deferred tax assets are required to be allocated to the members of the tax-consolidated group. The Group uses a group allocation method for this purpose where the allocated current tax payable, current tax loss, deferred tax assets and other tax credits for each member of the tax consolidated group is determined as if the company is a stand-alone taxpayer but modified as necessary to recognise membership of a tax consolidated group. Recognition of amounts allocated to members of the tax-consolidated group has regard to the tax consolidated group's future tax profits.

(v) Other taxes

Revenues, expenses and assets are recognised net of the amount of GST except:

- when the GST incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and receivables and payables, which are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2012 (continued)

2. Statement of significant accounting policies *(continued)*

(v) Other taxes (continued)

Cash flows are included in the statement of cash flows on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the taxation authority, are classified as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the taxation authority.

(w) Earnings per share

Basic earnings per share is calculated as net profit attributable to members of the parent, adjusted to exclude any costs of servicing equity (other than dividends) divided by the weighted average number of ordinary shares, adjusted for any bonus element.

Diluted earnings per share is calculated as net profit attributable to members of the parent, adjusted for:

- cost of servicing equity (other than dividends)
- the after tax effect of dividends and interest associated with dilutive potential ordinary shares that have been recognised as expenses; and
- other non-discretionary changes in revenues or expenses during the period that would result from the dilution of potential ordinary shares;

divided by the weighted average number of ordinary shares and dilutive potential ordinary shares, adjusted for any bonus element.

(x) New Accounting standards and interpretations

Certain new accounting standards and interpretations have been published that are not mandatory for the 30 June 2012 reporting period. The Group's assessment of the impact of these new standards and interpretations is they will result in no significant changes to the amounts recognised or matters disclosed in the Group's financial statements.

	Consolidated	
	2012	**2011**
	$000	**$000**
3. Revenues and expenses		
Revenue and expenses from operating activities		
(a) Revenue		
Sale of goods	**60,767**	50,501
(b) Finance revenue		
Bank interest	**58**	52
(c) Other expenses		
Bad and doubtful debts – trade receivables	**(124)**	(109)
Freight and cartage expenses	**(1,007)**	(871)
Operating lease expense	**(2,149)**	(1,957)
Other	**(4,756)**	(4,342)
	(8,036)	(7,279)
(d) Finance costs		
Bank loans and overdrafts	**(242)**	(247)
Other external	**(140)**	(5)
	(382)	(252)
4. Income tax		
(a) Income tax expense		
The major components of income tax expense are:		
Current income tax		
Current income tax charge	**1,840**	1,198
Adjustments in respect of previous years	**-**	2
Deferred income tax		
Adjustment to deferred tax assets for change in tax rate	**-**	10
Relating to origination and reversal of temporary differences	**(117)**	(102)
Income tax expense	**1,723**	1,108

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2012 (continued)

	Consolidated	
	2012 $000	2011 $000
4. Income tax (continued)		
(b) Reconciliation of prima facie tax payable to income tax expense		
Accounting profit before income tax	**5,681**	3,617
At the Group's income tax rate of 30% (2011:30%)	**1,704**	1,085
Adjustments in respect of previous years	**-**	2
Adjustment to deferred tax attributable to change in tax rate	**-**	10
Expenditure not allowable for income tax purposes	**19**	11
	1,723	1,108
(c) Deferred tax assets		
Depreciation differences	**176**	174
Doubtful debts	**29**	20
Employee benefits	**422**	396
Stock obsolescence	**218**	205
Unrealised profit in stock	**28**	25
Other	**116**	52
	989	872

(d) Tax consolidation

Supply Network Limited and its wholly owned Australian entities elected to form a tax consolidated group from 1 July 2003. The accounting policy in relation to this legislation is set out in note 2(u).

The members of the tax consolidated group have entered into a tax sharing agreement which, in the opinion of the directors, would limit the joint and several liabilities of the wholly-owned entities for future income taxes of the tax consolidated group in the case of a default by the head entity, Supply Network Limited. At balance date the possibility of default is remote.

For the current year the entities have decided to enter into a tax funding agreement under which the funding amounts are based on the amounts of current tax expense allocated to the subsidiary and recognised by it in accordance with the accounting policy. The funding amounts are recognised as an increase/ decrease in the subsidiaries' inter-company accounts with the tax consolidated group head company. The amounts receivable/payable under the tax funding agreement are due upon receipt of the funding advice from the head entity, which is issued as soon as practicable after the end of each financial year. The head entity may also require payment of interim funding amounts to assist with its obligations to pay tax instalments. The funding amounts are recognised in the current inter-company receivables or payables.

	Consolidated	
	2012 $000	2011 $000
5. Cash and cash equivalents		
For the purposes of the Statement of Cash Flows, cash and cash equivalents includes cash on hand, in banks and on short term deposits. Cash and cash equivalents as shown in the Statement of Cash Flows can be reconciled to the Balance Sheet as follows.		
Cash at bank and in hand	**496**	152
Short-term deposits	**1,781**	2,720
	2,277	2,872

Cash at bank earns interest at floating rates based on daily bank deposit rates. The carrying amounts of cash and cash equivalents represent fair value.

Short-term deposits are made for varying periods of between one day and three months, depending on the immediate cash requirements of the Group, and earn interest at the respective short-term deposit rates.

	Consolidated	
	2012 $000	2011 $000
6. Trade and other receivables		
Current		
Trade receivables (i)	**7,931**	7,148
Allowance for impairment loss	**(98)**	(68)
	7,833	7,080
Other receivables	**34**	12
	7,867	7,092
Ageing of trade receivables not impaired		
Not overdue	**7,544**	6,689
61-90 days past due	**279**	376
91 days and above past due	**10**	15
	7,833	7,080
Ageing of trade receivables impaired		
Not overdue	**26**	-
61-90 days past due impaired	**20**	-
91 days and above past due	**52**	68
	98	68
Total trade receivables	**7,931**	7,148

(i) Trade receivables are non-interest bearing and generally on 30 day terms. As at 30 June 2012 trade receivables of $289,000 (2011: $391,000) were past due and not impaired. These relate to independent customers for whom there is no recent history of default. An allowance for impairment loss is made when there is objective evidence that a trade receivable is impaired. The Group has retention of title clause over goods sold until payment is received.

(ii) Information regarding the effective interest rate and the credit risk of current receivables is disclosed in note 27.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2012 (continued)

	Consolidated	
	2012 $000	**2011 $000**
7. Inventories		
Finished goods at lower of cost or net realisable value	**14,421**	12,899
Stock in transit - finished goods at cost	**3,512**	2,647
Total inventories at lower of cost and net realisable value	**17,933**	15,546
8. Other current assets		
Prepayments	**109**	42
9. Plant and equipment		
Plant and equipment at cost		
Opening balance	**5,054**	4,235
Additions	**640**	1,088
Disposals	**(194)**	(244)
Exchange difference	**14**	(25)
Closing balance	**5,514**	5,054
Accumulated depreciation		
Opening balance	**3,395**	3,247
Depreciation for the year	**517**	405
Disposals	**(185)**	(237)
Exchange difference	**10**	(20)
Closing balance	**3,737**	3,395
Total plant and equipment	**1,777**	1,659
10. Trade and other payables		
Trade payables and accruals	**9,565**	9,232

		Consolidated	
		2012 $000	2011 $000
11. Interest bearing loans and borrowings			
Current	*Maturity*		
Bank loans (i)	*On Demand*	**99**	34
Obligations under hire purchase contracts (iv)	*2013*	**-**	15
		99	49
Non-current			
Bank loans (i)	*2013-2016*	**2,782**	2,888
		2,782	2,888

(i) Bank loans comprises flexible rate interest only loans of $2,564,000 with effective interest rates of 6.8% to 8.0% maturing between December 2014 and August 2015, a flexible rate loan of $275,000 with an effective interest rate of 6.2% maturing December 2016 repayable by quarterly instalments and a fixed interest loan of $42,000 with effective interest rates of 6.6% maturing December 2013 repayable by monthly instalments.

(ii) Bank overdrafts and bank loans are secured by fixed and floating charges over the assets of Supply Network Limited and controlled entities. Bank overdrafts have no specific term and are subject to annual review in November each year. Interest rates on overdrafts are variable and during the year the average interest rate was 9.8% (2011: 10.4%).

(iii) Bank loan agreements require certain financial ratios to be maintained

Australian loan agreement requires:

Consolidated adjusted gearing ratio not to exceed 1.75 to 1.

Working capital ratio as defined not to exceed 50% of stock plus debtors less trade creditors.

Consolidated EBITDA to interest expense ratio of not less than 2 to 1.

The Group complied with these ratios during the year.

New Zealand loan agreement requires:

Gearing ratio not to exceed 1.75 to 1.

EBITDA to interest expense ratio of not less than 3 to 1.

The subsidiary company complied with these ratios during the year.

(iv) Obligations under hire purchase contracts were secured on certain assets of a controlled entity. The agreement was for three years and subject to monthly payments and matured in February 2012. The interest rate on the agreement was 7.30%

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2012 (continued)

	Consolidated	
	2012 $000	2011 $000
12. Current tax liabilities		
Current year tax payable	**931**	593

	Consolidated		
13. Provisions	Long Service Leave $000	Lease make good $000	Total $000
At 1 July 2011	**536**	**594**	**1,130**
Arising during the year	**84**	**25**	**109**
Utilised	**-**	**-**	**-**
Exchange difference	**-**	**2**	**2**
Discount rate adjustment	**10**	**140**	**150**
At 30 June 2012	**630**	**761**	**1,391**
Current 2012	**428**	**-**	**428**
Non-current 2012	**202**	**761**	**963**
	630	**761**	**1,391**
Current 2011	403	-	403
Non-current 2011	133	594	727
	536	594	1,130

Lease make good provision

In accordance with its lease agreements, the Group must restore the leased premises to their original condition at the end of the lease term. An equivalent liability is recognised under AASB 137 *Provisions, Contingent Liabilities and Contingent Assets*.

	Consolidated	
	2012 $000	2011 $000
14. Derivatives		
Current liabilities		
Net forward currency contracts	**7**	8

Instrument used by the Group

Derivative financial instruments are used by the Group in the normal course of business in order to hedge exposure to fluctuations in foreign exchange rates for certain inventory purchases, undertaken in foreign currencies. The Group's policy is and has been throughout the period that no trading in financial instruments is undertaken (refer note 27(b)).

	Consolidated	
	2012 $000	2011 $000
15. Contributed equity		
(a) Issued and paid up capital		
34,187,229 ordinary shares fully paid (2011: 34,187,229)	**9,698**	9,698

(b) Movements in shares on issue

	2012		2011	
	Number of Shares	$000	Number of Shares	$000
Balance at beginning of the year	**34,187,229**	**9,698**	29,787,264	7,857
Shares issued under dividend reinvestment plan	**-**	**-**	4,399,965	1,841
Balance at end of the year	**34,187,229**	**9,698**	34,187,229	9,698

(c) Share options

There were no outstanding options over ordinary shares on issue at 30 June 2012 and 30 June 2011.

(d) Terms and conditions of contributed equity

Ordinary shares have the right to receive dividends as declared and, in the event of winding up the company, to participate in the proceeds from the sale of surplus assets in proportion to the number of, and amounts paid up on, shares held.

Ordinary shares entitle their holder to one vote, either in person or by proxy, at a meeting of the company.

16. Exchange translation reserve

The Exchange translation reserve is used to record exchange differences arising from the translation of the functional currency (NZ$) of the foreign subsidiary into the presentation currency (AUD$) of the consolidated financial statements (refer to Statement of Changes in Equity).

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2012 (continued)

	Consolidated	
	2012 $000	**2011 $000**
17. Dividends paid and proposed on ordinary shares		
(a) Dividends declared and paid during the year		
Current year special fully franked dividend (2012: 3.00 cents per share) (2011: 2.00 cents)	**1,026**	660
Previous year final fully franked dividend (2011: 3.00 cents per share) (2010: 2.00 cents)	**1,026**	596
Current year special fully franked dividend (2012: Nil) (2011: 4.00 cents)	**-**	1,233
Total dividends paid	**2,052**	2,489
(b) Dividends proposed subsequent to 30 June and not recognised as a liability		
Current year final fully franked dividend (2012: 4.00 cents per share) (2011: 3.00 cents)	**1,367**	1,026
(c) Franking credit balance		
The amount of franking credits available for the subsequent financial year are:		
- franking account balance as at the end of the financial year at 30% (2011: 30%)	**3,535**	3,242
- franking credits that will arise from the payment of income tax payable as at the end of the financial year	**800**	482
	4,335	3,724
The amount of franking credits available for the future reporting periods:		
- impact of franking account of dividends proposed or declared before the financial report was authorised for issue but not recognised as a distribution to equity holders during the period	**(586)**	(440)
	3,749	3,284

The tax rate at which paid dividends have been franked is 30% (2011: 30%).

Dividends proposed will be franked at the rate of 30%.

18. Earnings per share

Basic earnings per share amounts are calculated by dividing net profit for the year attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding during the year.

Diluted earnings per share amounts are calculated by dividing the net profit attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on the conversion of all the dilutive potential ordinary shares into ordinary shares. There are no dilutive potential ordinary shares.

The following reflects the income and share data used in the basic and diluted earnings per share computations:

	Consolidated	
	2012	**2011**
	$000	**$000**
Net profit attributable to ordinary equity holders of the parent	**3,958**	2,509
	No.	No.
Weighted average number of ordinary shares for basic earnings per share	**34,187,229**	32,092,131

	Consolidated	
	2012	**2011**
	$000	**$000**
19. Lease commitments		
Operating lease commitments payable		
- not later than one year	**1,807**	1,799
- later than one year and not later than five years	**3,556**	3,628
- later than five years	**527**	21
	5,890	5,448

Operating leases have been entered into for motor vehicles, office equipment and property and have an average lease term of 4 years. Rental payments on motor vehicles and office equipment are fixed. Rental payments on property are generally fixed, but with inflation escalation clauses. No purchase option exists in relation to operating leases and no operating leases contain restrictions on financing or other leasing activities.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2012 (continued)

	Consolidated	
	2012 $	2011 $
20. Auditor's compensation		
Amounts received or due and receivable by HLB Man Judd (NSW Partnership) for:		
An audit and review of a financial report of the consolidated group	**60,200**	53,200
Amounts received or due and receivable by HLB Mann Judd Limited Auckland for:		
An audit of the financial report of a subsidiary	**12,950**	11,000
	73,150	64,200

21. Key management personnel

(a) Compensation of key management personnel

Details of key management personnel are as follows:

Directors

G J Forsyth	Chairman (non-executive)
P W McKenzie	Director (non-executive)
G D H Stewart	Managing Director (executive)
P W Gill	Finance Director and Company Secretary (executive)

The remuneration paid or payable to key management personnel of the Group was as follows:

	Consolidated	
	2012 $	2011 $
Short-term	**754,883**	713,585
Post-employment	**110,079**	109,514
	864,962	823,099

(b) Shares issued on exercise of compensation options

There were no shares issued as compensation or on exercise of compensation options during the years ended 30 June 2012 and 30 June 2011.

21. Key management personnel (continued)

(c) Option holdings of key management personnel

There were no options held by key management personnel at 30 June 2012 or 30 June 2011.

(d) Shareholdings of key management personnel in ordinary shares of Supply Network Limited

	Balance 1 July 2011	Options Exercised	Net Change Other	Balance 30 June 2012
	No.	No.	No.	No.
Directors				
G J Forsyth	**555,736**	**-**	**-**	**555,736**
P W McKenzie	**3,683,936**	**-**	**-**	**3,683,936**
G D H Stewart	**1,162,365**	**-**	**-**	**1,162,365**
P W Gill	**498,027**	**-**	**-**	**498,027**
	5,900,064	**-**	**-**	**5,900,064**

	Balance 1 July 2010	Options Exercised	Net Change Other	Balance 30 June 2011
	No.	No.	No.	No.
Directors				
G J Forsyth	462,019	-	93,717	555,736
P W McKenzie	3,062,678	-	621,258	3,683,936
G D H Stewart	966,345	-	196,020	1,162,365
P W Gill	414,042	-	83,985	498,027
	4,905,084	-	994,980	5,900,064

22. Employee entitlements

Superannuation commitments

The Group makes contributions to superannuation funds on behalf of Australian and participating New Zealand employees. The funds are accumulation funds and provide benefits to employees on retirement, death or disability.

Australian operating companies have a legal obligation to contribute 9% of the employees' ordinary time earnings to the funds, with employees contributing various percentages of their gross salary.

The New Zealand operating company has a legal obligation to contribute 2% of participating employees' total earnings to KiwiSaver. Employees contribute between 2%-8% of their gross salary.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2012 (continued)

	Consolidated	
	2012 $000	**2011 $000**
23. Cash flow information		
(a) Reconciliation of net profit after tax to the net cash flows from operations		
Profit after income tax	**3,958**	2,509
Adjustments for non-cash income and expense items		
Loss on sale of plant and equipment	**9**	7
Depreciation of plant and equipment	**517**	405
Transfers to provisions		
- Inventory obsolescence	**43**	235
- Employee entitlements	**86**	240
- Doubtful debts	**30**	(16)
- Lease make good	**165**	268
Net exchange differences	**117**	(137)
Increase (decrease) in provision for:		
- Income tax payable	**338**	526
- Deferred taxes	**(117)**	(92)
Changes in assets and liabilities		
(Increase) decrease in:		
- Trade and other receivables	**(807)**	(1,605)
- Inventories	**(2,436)**	(831)
- Other assets	**(89)**	(277)
(Decrease) increase in:		
- Trade and other payables	**319**	1,885
Net cash flow from (used in) operating activities	**2,133**	3,117
(b) Financing facilities available:		
At reporting date the following facilities had been negotiated and were available:		
Total credit facilities	**4,892**	4,783
Facilities used at reporting date	**(2,881)**	(2,937)
Facilities unused at reporting date	**2,011**	1,846
The major facilities are summarised as follows:		
Bank overdrafts	**853**	692
Facilities used	**-**	-
Facilities unused at reporting date	**853**	692
Bank loans	**4,039**	4,091
Facilities used	**(2,881)**	(2,937)
Facilities unused at reporting date	**1,158**	1,154

	Consolidated	
	2012 $000	**2011 $000**
24. Parent entity information		
Current assets	**1,156**	2,419
Total assets	**14,504**	13,006
Current liabilities	**825**	505
Total liabilities	**825**	505
Shareholders equity:		
Issued capital	**9,698**	9,698
Retained earnings	**3,981**	2,803
	13,679	12,501
Profit for the year	**3,230**	1,919
Other comprehensive income	**-**	-
Total comprehensive income	**3,230**	1,919

25. Deed of Cross Guarantee

Supply Network Limited, Multispares Limited, Globac Limited and Supply Network Services Limited (Closed Group) have entered into a Deed of Cross Guarantee dated 5 June 1992 which provides that all parties to the deed will guarantee to each creditor payment in full of any debt of each company participating in the deed on winding-up of that company. As a result of the Class Order 98/1418 issued by the Australian Securities Commission, Multispares Limited, Globac Limited and Supply Network Services Limited are relieved from the requirement to prepare financial statements.

The Statement of Comprehensive Income and Balance Sheet of entities included in the class order "Closed Group" are set below.

	Closed Group	
	2012 $000	**2011 $000**
Statement of Comprehensive Income		
Profit before income tax	**4,540**	2,986
Income tax expense	**(1,378)**	(908)
Profit after income tax	**3,162**	2,078
Net profit attributable to members of the parent	**3,162**	2,078
Other comprehensive income	**-**	-
Total comprehensive income	**3,162**	2,078
Retained Earnings		
Retained earnings at beginning of the year	**2,826**	3,237
Profit after income tax	**3,162**	2,078
Dividends provided for or paid	**(2,052)**	(2,489)
Retained earnings at end of the year	**3,936**	2,826

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2012 (continued)

	Closed Group	
	2012 $000	2011 $000
25. Deed of Cross Guarantee (continued)		
Balance Sheet		
ASSETS		
Current assets		
Cash and cash equivalents	**1,526**	2,453
Trade and other receivables	**6,751**	6,190
Inventories	**14,361**	12,462
Other current assets	**59**	39
Intercompany	**37**	23
Total current assets	**22,734**	21,167
Non-current assets		
Other financial assets	**1,031**	1,031
Plant and equipment	**1,632**	1,497
Deferred tax assets	**815**	702
Total non-current assets	**3,478**	3,230
TOTAL ASSETS	**26,212**	24,397
LIABILITIES		
Current liabilities		
Trade and other payables	**8,205**	8,053
Interest bearing loans and borrowings	**-**	15
Income tax payable	**800**	481
Provisions	**428**	403
Derivatives	**8**	9
Total current liabilities	**9,441**	8,961
Non-current liabilities		
Interest bearing loans and borrowings	**2,250**	2,250
Provisions	**887**	662
Total non-current liabilities	**3,137**	2,912
TOTAL LIABILITIES	**12,578**	11,873
NET ASSETS	**13,634**	12,524
EQUITY		
Contributed equity	**9,698**	9,698
Retained earnings	**3,936**	2,826
TOTAL EQUITY	**13,634**	12,524

26. Segment information

The Group operates predominantly in one business segment being the provision of after market parts for the commercial vehicle market.

The Group's geographical segments are determined based on the location of the Group's assets.

Geographical segments	Australia		New Zealand		Eliminations		Consolidated	
	2012	2011	**2012**	2011	**2012**	2011	**2012**	2011
	$000	$000	**$000**	$000	**$000**	$000	**$000**	$000
Revenue								
Sales to customers outside the Group	**51,112**	42,863	**9,655**	7,638	**-**	-	**60,767**	50,501
Other revenues from outside the Group	**29**	10	**2**	5	**-**	-	**31**	15
Inter-segment revenues	**803**	904	**107**	122	**(910)**	(1,026)	**-**	-
Total segment revenues	**51,944**	43,777	**9,764**	7,765	**(910)**	(1,026)	**60,798**	50,516
Results								
Segment results	**4,540**	2,986	**1,150**	622	**(9)**	9	**5,681**	3,617
Profit before income tax and finance costs							**6,005**	3,817
Finance revenue							**58**	52
Finance costs							**(382)**	(252)
Profit before income tax							**5,681**	3,617
Income tax expense							**(1,723)**	(1,108)
Profit after income tax expense							**3,958**	2,509
Assets								
Segment assets	**26,212**	24,396	**5,937**	4,905	**(1,197)**	(1,218)	**30,952**	28,083
Liabilities								
Segment liabilities	**12,578**	11,873	**2,297**	2,155	**(100)**	(128)	**14,775**	13,900
Other segment information								
Additions to plant and equipment, intangible assets and other non-current assets	**618**	1,005	**22**	83	**-**	-	**640**	1,088
Depreciation	**474**	351	**60**	54	**-**	-	**534**	405
Other non-cash expenses	**452**	586	**76**	122	**-**	-	**528**	708

Segment accounting policies are the same as the Group's policies described in note 2. During the year, there were no changes in segment accounting policies that had a material effect on the segment information.

The sale of goods between segments is at cost of the item plus a commercial margin.

Revenue is attributed to geographical areas based on location of the assets producing the revenues.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2012 (continued)

27. Financial risk management

The Group's principal financial instruments, other than derivatives, comprise cash, bank loans, bank overdrafts and hire purchase contracts. The main purpose of these financial instruments is to finance the Group's operations.

The Group has various other financial assets and liabilities such as trade receivables and trade payables, which arise directly from its operations. The Group also enters into derivative transactions, principally forward currency contracts, the purpose of which is to manage the currency risk arising from the Group's operations. It is, and has been throughout the period under review, the Group's policy that no trading in financial instruments shall be undertaken. The main risks arising from the Group's operations are interest rate risk, foreign currency risk, credit risk and liquidity risk. The Group also has to manage its capital. The Board reviews and agrees policies for managing each of these risks and they are summarised below.

(a) Interest rate risk

The Group entity is exposed to interest rate risk through financial assets and liabilities. The Group's main interest rate risk arises from long-term borrowings (refer note 11).

The following table summarises interest rate risk for the Group together with effective interest rates as at balance date.

Financial instruments - Contractual Maturities	Floating interest rate (i)	Fixed interest rate maturing			Non-interest bearing	Total	Weighted average interest rate	
		1 year or less	1 to 5 years	Over 5 years			Floating	Fixed
	$000	$000	$000	$000	$000	$000	%	%
Consolidated								
30 June 2012								
Financial assets								
Cash	**2,277**	**-**	**-**	**-**	**-**	**2,277**	**3.2**	**-**
Receivables	**-**	**-**	**-**	**-**	**7,931**	**7,931**	**-**	**-**
Forward currency contracts	**-**	**-**	**-**	**-**	**505**	**505**	**-**	**-**
Other debtors	**-**	**-**	**-**	**-**	**34**	**34**	**-**	**-**
	2,277	**-**	**-**	**-**	**8,470**	**10,747**		
Financial liabilities								
Payables	**-**	**-**	**-**	**-**	**9,565**	**9,565**	**-**	**-**
Bank loans and overdrafts	**-**	**99**	**2,782**	**-**	**-**	**2,881**	**-**	**7.4**
Forward currency contracts	**-**	**-**	**-**	**-**	**512**	**512**	**-**	**-**
	-	**99**	**2,782**	**-**	**10,077**	**12,958**		
Consolidated								
30 June 2011								
Financial assets								
Cash	2,872	-	-	-	-	2,872	4.7	-
Receivables	-	-	-	-	7,148	7,148	-	-
Forward currency contracts	-	-	-	-	855	855	-	-
Other debtors	-	-	-	-	12	12	-	-
	2,872	-	-	-	8,015	10,887		
Financial liabilities								
Payables	-	-	-	-	9,232	9,232	-	-
Bank loans and overdrafts	-	34	2,888	-	-	2,922	-	7.4
Forward currency contracts	-	-	-	-	863	863	-	-
Other loans	-	15	-	-	-	15	-	7.3
	-	49	2,888	-	10,095	13,032		

27. Financial risk management (continued)

(a) Interest rate risk (continued)

(i) Floating interest rates are the most recently determined rate applicable to the instrument at balance date. Floating rate liabilities and non-interest bearing liabilities have contractual maturities of less than 1 year.

The Group uses a mix of fixed and variable rate debt.

Fixed interest rate debts are used for long term funding. Amounts and maturity dates of long term funding for interest rate repricing vary depending on the interest rates offered at date of maturity. At balance date maturity dates range from 1-2 years.

Variable rate facilities such as bank overdrafts are used for short term funding and are subject to annual renewal and market fluctuations in interest rates.

Surplus funds are invested with banks in short term call accounts and are subject to market fluctuations in interest rates.

Management have assessed the impact of any changes of effective interest rates and have determined there would be minimal effect on the Group's profit after income tax.

(b) Foreign exchange risk

The Group is exposed to the risk of adverse movements in the Australian dollar relative to certain foreign currencies. To manage this risk the Group enters into forward exchange contracts to hedge certain purchases of inventory undertaken in foreign currencies. The terms of these commitments are not more than six months.

The following table summarises the forward currency contracts outstanding at balance date.

		Average exchange rate		Buy	Buy
Currency		**2012**	**2011**	**2012 $000**	**2011 $000**
Euro currency	3 months or less	**0.79**	0.74	**315**	363
Japanese yen	3 months or less	**79.78**	84.72	**197**	163
US dollar	3 months or less	**1.02**	1.05	**-**	177
GB pounds	3 months or less	**0.65**	0.65	**-**	9
Australian dollar	3 months or less	**1.00**	1.00	**-**	151
Total				**512**	863

Management have assessed the impact of a material movement in the Australian dollar exchange rate on trade payables and have determined there would be minimal effect on the Group's profit after income tax.

The Group has an investment in a foreign subsidiary operation whose net assets are exposed to foreign currency translation risk. Currency exposure arising from this foreign operation is managed primarily through borrowings in that subsidiary's foreign currency.

(c) Credit risk

Credit risk is the risk of financial loss to the Group if a customer fails to meet its contractual obligations and arises primarily from the financial assets of the Group, which comprises cash and cash equivalents and trade and other receivables.

The Group's maximum exposures to credit risk at reporting date in relation to each class of recognised financial assets is the carrying amount of those assets as indicated in the balance sheet.

The Group minimises concentrations of credit risk in relation to trade receivables by undertaking transactions with a large number of customers from across the range of business segments in which the Group operates.

Credit risk in trade receivables is managed in the following ways:

- payment terms are cash or 30 days,
- a risk assessment process is used for customers trading outside agreed terms,
- all new accounts are reviewed for past credit performance.

A provision for impairment is recognised when there is objective evidence that the Group will not be able to collect a trade receivable.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2012 (continued)

27. Financial risk management (continued)

(d) Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as and when they fall due. Liquidity is managed to ensure, as far as possible, that sufficient funds are available to meet liabilities when they fall due without incurring unacceptable losses or risking damage to the Group's reputation.

The Group manages liquidity risk by maintaining adequate banking facilities and borrowing facilities by continuously monitoring forecasts and actual cash flows and matching maturity profiles of financial assets and liabilities. See note 23(b) for additional undrawn facilities to the Group has available to further reduce liquidity risk.

(e) Capital risk management

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance.

The capital structure of the Group consists of debt, which comprises the borrowings detailed in note 11, cash and cash equivalents and equity attributable to equity holders of the parent, comprising issued capital (note 15), reserves (note 16) and retained earnings.

The Board reviews the capital structure on a regular basis. As part of this review the cost of capital and the risks associated with each class of capital is considered. The Group balances its overall capital structure through the payment of dividends,operation of dividend reinvestment plan, new share issues, share buy-backs and additional borrowings.

	Consolidated	
	2012	**2011**
	$000	**$000**
28. Related party transactions		
(a) Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.		
Transactions with related parties:		
Key management personnel of the group		
Sales to related parties	**236**	195
Amounts owed by related parties	**57**	53

(b) The names of each person holding the position of Director of Supply Network Limited during the last two financial years were; G J Forsyth, P W McKenzie, G D H Stewart, P W Gill .

(c) Mr P W McKenzie is Chief Executive officer of a family owned bus business that the group sells goods to on normal commercial terms and conditions.

DIRECTORS' DECLARATION

In accordance with a resolution of the directors of Supply Network Limited, I state that:

1. 1. In the directors' opinion:

   (a) the financial statements and notes set out on pages 16 to 42 are in accordance with the Corporations Act 2001, including:

      (i) complying with Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001 and other mandatory professional reporting requirements; and

      (ii) giving a true and fair view of the consolidated entity's financial position as at 30 June 2012 and of its performance for the financial year ended on that date; and

   (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

   (c) at the date of this declaration, there are reasonable grounds to believe that the members of the closed group identified in note 25 will be able to meet any obligation or liabilities to which they are, or may become, subject by virtue of the deed of cross guarantee described in note 25.

2. The notes to the financial statements include a statement of compliance with International Financial Reporting Standards.

3. The directors have been given the declarations by the chief executive officer and chief financial officer for the year ended 30 June 2012 required by section 295A of the Corporations Act 2001.

This declaration is made in accordance with a resolution of the directors.

On behalf of the Board

G J Forsyth
Director
Sydney
24 August 2012

INDEPENDENT AUDITOR'S REPORT

To the members of Supply Network Limited

Report on the Financial Report

We have audited the accompanying financial report of Supply Network Limited] ("the company"), which comprises the balance sheet as at 30 June 2012, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, a summary of significant accounting policies, other explanatory notes and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the year's end or from time to time during the financial year as set out on pages 16 to 43.

Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Act 2001*. This responsibility includes establishing and maintaining internal controls relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

In Note 2(b), the directors also state, in accordance with Accounting Standard AASB 101: *Presentation of Financial Statements, that the consolidated financial statements* comply with International Financial Reporting Standards.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Our audit did not involve an analysis of the prudence of business decisions made by directors or management.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

HLB Mann Judd (NSW Partnership) ABN 34 482 821 289
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Email: mailbox@hlbnsw.com.au | Website: www.hlb.com.au
Liability limited by a scheme approved under Professional Standards Legislation

HLB Mann Judd (NSW Partnership) is a member of HLB International. A world-wide network of independent accounting firms and business advisers.

Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, provided to the directors of Supply Network Limited on 24 August 2012, would be in the same terms if provided to the directors as at the time of this auditor's report.

Auditor's Opinion

In our opinion:

(a) the financial report of Supply Network Limited is in accordance with the *Corporations Act 2001*, including:
   (i) giving a true and fair view of the consolidated entity's financial position as at 30 June 2012 and of its performance for the year ended on that date; and
   (ii) complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Regulations 2001*; and

(b) the consolidated financial statements also comply with International Financial Reporting Standards as disclosed in Note 2(b).

Report on the Remuneration Report

We have audited the Remuneration Report included in pages 10 to 12 of the directors' report for the year ended 30 June 2012. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

Auditor's Opinion

In our opinion the Remuneration Report of Supply Network Limited for the year ended 30 June 2012 complies with section 300A of the *Corporations Act 2001*.

HLB MANN JUDD
Chartered Accountants

D K Swindells
Partner
Sydney
24 August 2012

ASX ADDITIONAL INFORMATION

a) Shareholdings

The number of shareholders by size of their holdings as at 24 August 2012 are:

			Shareholdings
1	to	1,000	48
1,001	to	5,000	143
5,001	to	10,000	68
10,001	to	100,000	132
100,001	to	and over	32
Total shareholders			423

b) The number of shareholders who hold less than a marketable parcel is 18.

c) All ordinary shares carry one vote per share.

d) The address of the Principal Registered Office in Australia is 151 Fairfield Road, Guildford NSW 2161.

e) The share registry is at Computershare Investor Services Pty Ltd Level 3, 60 Carrington Street, Sydney NSW 1115.

f) The company's auditors are HLB Mann Judd (NSW Partnership) 207 Kent Street Sydney NSW 2000.

g) The company's securities are listed on the Australian Securities Exchange.

h) The name of the Company Secretary is P W Gill.

i) Twenty largest shareholders.

At 24 August 2012 the twenty largest shareholders were:

Name	Ordinary Shares Held	% of issued Ordinary Shares
Hergfor Enterprises Pty Ltd	10,453,279	30.6%
PW & LJ McKenzie Superannuation Fund	3,683,936	10.8%
Dixson Trust Pty Ltd	2,171,332	6.4%
Mr D J Woodcock	2,160,000	6.3%
Mrs J E Davies	1,900,000	5.6%
Kailva Pty Ltd	873,500	2.6%
Boboco Pty Ltd	795,484	2.3%
Keiser Shipping Transport Pty Ltd	737,513	2.2%
Odalisque Pty Ltd	521,451	1.5%
Mr M Nakayama	482,875	1.4%
Sherkane Pty Ltd	450,000	1.3%
Trilon Nominees Pty Ltd	433,957	1.3%
McKenzie Super Fund	428,831	1.3%
Mrs D G Stewart	366,881	1.1%
Viewbar Pty Ltd	349,521	1.0%
GT Lingard Holdings Pty Ltd	316,729	0.9%
Fraser Family Super Fund	277,806	0.8%
Ives Family Investments Pty Ltd	244,000	0.7%
Irrawang Holdings Pty Ltd	225,000	0.7%
Forest Coach Lines Pty Ltd	223,000	0.7%
	27,095,095	**79.5%**

The company's register of substantial shareholders at 24 August 2012 is:

Hergfor Enterprises Pty Ltd	10,453,279	30.6%
Mr D J Woodcock	4,060,000	11.9%
PW & LJ McKenzie Superannuation Fund	3,683,936	10.8%
Dixson Trust Pty Ltd	2,171,332	6.4%

FIVE YEARS CONSOLIDATED FINANCIAL SUMMARY

	2012	2011	2010	2009	2008
	$000	$000	$000	$000	$000
Financial data:					
Sales revenue	60,767	50,501	43,103	40,328	38,662
Total revenue	60,856	50,568	43,143	40,379	38,730
EBITDA	6,539	4,222	2,934	2,806	2,793
EBIT	6,005	3,817	2,631	2,514	2,408
Profit (loss) before tax	5,681	3,617	2,355	2,206	2,152
Profit (loss) after tax	3,958	2,509	1,641	1,538	1,493
Earnings per share (cents)	11.58	7.82	5.93	6.15	6.43
Dividends (cents per share)	6.00	8.00	7.00	3.00	7.00
Total assets	30,952	28,083	23,754	21,890	20,845
Total interest bearing debt	2,881	2,937	3,284	3,474	3,076
Total equity	16,177	14,183	12,422	11,105	10,228
Cash flow from (used in) operating activities	2,133	3,117	2,356	(596)	1,254
Cash flow from (used in) investing activities	(615)	(811)	(488)	(295)	(33)
Cash flow from (used in) financing activities	(2,122)	(963)	(538)	(223)	(654)
Net movement in cash	(604)	1,343	1,330	(1,114)	567
Financial ratios:					
Inventory turnover (a)	2.6	2.1	1.9	1.9	2.0
Interest cover (b)	20.2	21.1	10.6	9.1	11.8
Gearing (c)	17.8%	20.7%	26.4%	31.3%	30.1%
Net tangible asset backing (cents per share)	47.3	41.5	41.7	43.9	41.1
Return on average total assets	13.4%	9.7%	7.2%	7.2%	7.5%
Return on average total equity	26.1%	18.9%	14.0%	14.4%	15.1%

(a) Inventory turnover (times) – cost of goods sold divided by average finished goods

(b) Interest cover (times) – EBITDA divided by interest

(c) Gearing – total interest bearing debt as a % of total equity

Operations

Australia
Parts Hotline 13 16 15

Mackay Branch
Unit 4/70 Connors Road
Paget QLD 4740

Brisbane Branch
Cnr Boundary Road & Postle Street
Coopers Plains QLD 4108

Newcastle Branch
Unit 2/11 Kinta Drive
Beresfield NSW 2322

Sydney Branch
151 Fairfield Road
Guildford NSW 2161

Illawarra Branch
Unit B/38 Industrial Road
Unanderra NSW 2526

Canberra Branch
Unit 1/68 Sheppard Street
Hume ACT 2620

Melbourne Branch
Cnr Fairbairn & Somerville Roads
Sunshine VIC 3020

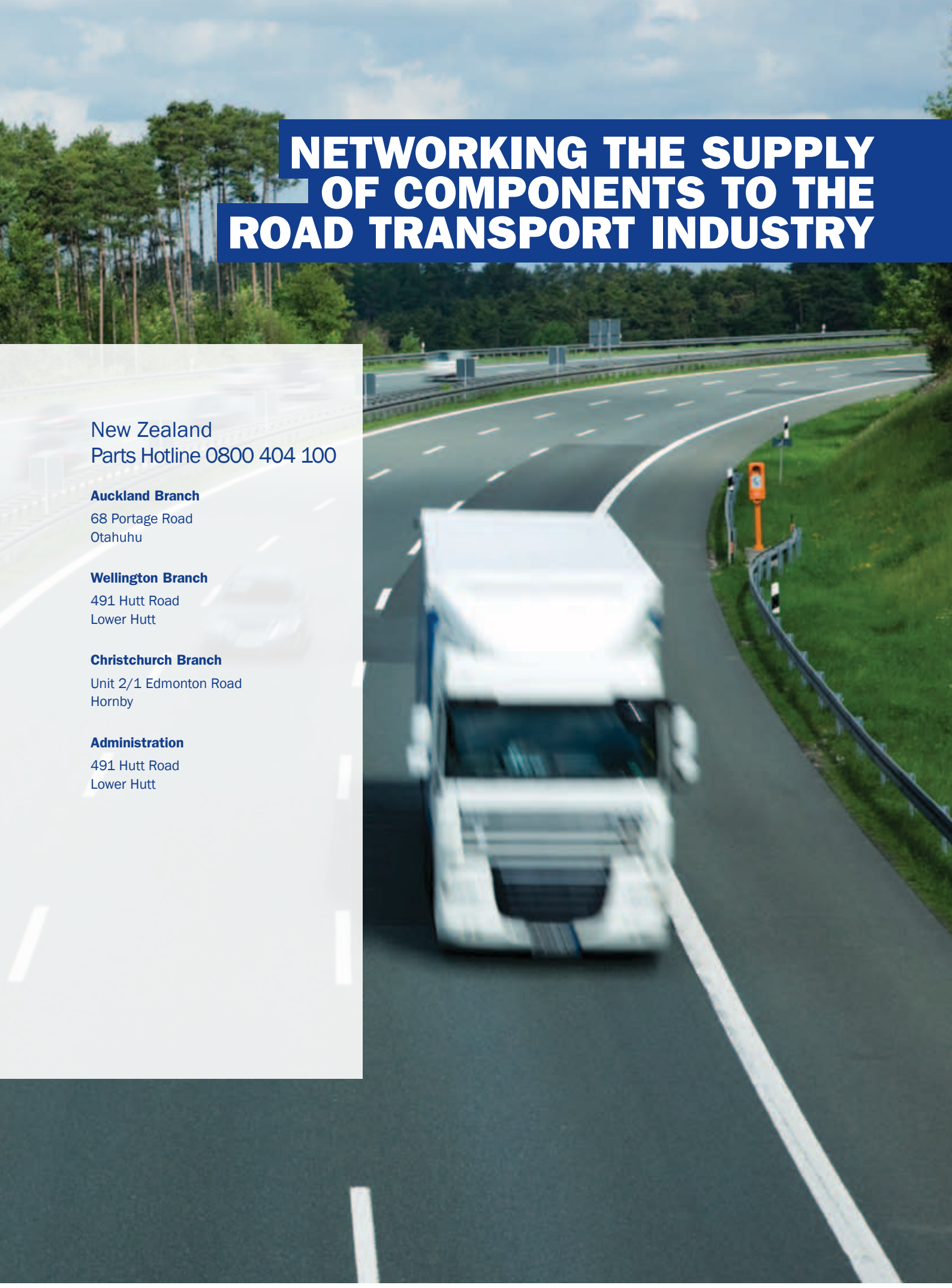
Dandenong Branch
302 South Gippsland Highway
Dandenong VIC 3175

Adelaide Branch
193 Cormack Road
Wingfield SA 5013

Perth Branch
Unit 1/511 Abernethy Rd
Kewdale WA 6105

Administration
141-151 Fairfield Road
Guildford NSW 2161

NETWORKING THE SUPPLY OF COMPONENTS TO THE ROAD TRANSPORT INDUSTRY



New Zealand
Parts Hotline 0800 404 100

Auckland Branch
68 Portage Road
Otahuhu

Wellington Branch
491 Hutt Road
Lower Hutt

Christchurch Branch
Unit 2/1 Edmonton Road
Hornby

Administration
491 Hutt Road
Lower Hutt

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